# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2015 (July 28, 2015)

# SIRIUS XM HOLDINGS INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware 001-34295
(State or other Jurisdiction (Commission File Number) of Incorporation)

38-3916511 (I.R.S. Employer Identification No.)

1221 Avenue of the Americas, 36th Fl., New York, NY

(Address of Principal Executive Offices)

10020

(Zip Code)

Registrant's telephone number, including area code: (212) 584-5100

under	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On July 28, 2015, we reported our financial and operating results for the three and six months ended June 30, 2015. These results are discussed in the press release attached hereto as Exhibit 99.1, which is incorporated by reference in its entirety.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

The Exhibit Index attached hereto is incorporated herein.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto  $duly\ authorized.$ 

SIRIUS XM HOLDINGS INC.

By: /s/ Patrick L. Donnelly
Patrick L. Donnelly
Executive Vice President, General Counsel and Secretary

Dated: July 28, 2015

# **EXHIBITS**

Exhibit		Description of Exhibit	
99.1	Press Release dated July 28, 2015		



# SiriusXM Reports Second Quarter 2015 Results and Increases Guidance

- Self-pay Net Additions Increase 37% to 519,000
- Record Second Quarter Revenue up 8% to \$1.12 Billion
- Net Income of \$103 Million, Including a Pre-tax \$108 Million Settlement
- Adjusted EBITDA Climbs 12% to a Record \$415 Million
- Free Cash Flow Reaches \$371 Million, up 11%
- GAAP EPS of \$0.02; Adjusted EPS of \$0.03, Excluding Settlement

**NEW YORK – July 28, 2015 –** SiriusXM today announced second quarter 2015 operating and financial results, including record second quarter revenue of \$1.12 billion, up 8% versus the second quarter of 2014.

Net income in the second quarter of 2015 was \$103 million, including a pre-tax \$108 million charge to settle certain royalty litigation, versus \$120 million in the second quarter of 2014. Net income per diluted common share was \$0.02 in the second quarter of 2015 and 2014. Adjusted EBITDA was \$415 million in the second quarter of 2015, up 12% from \$370 million in the second quarter of 2014.

Adjusted net income was \$170 million in the second quarter of 2015, up 29% from \$131 million in the second quarter of 2014. Adjusted net income per diluted common share was \$0.03 in the second quarter of 2015 compared to \$0.02 in the second quarter of 2014. Adjusted net income excludes the impact of the settlement of certain royalty litigation during the second quarter of 2015.

"After another quarter of exceptional execution and subscriber growth, we are increasing our subscriber guidance for the second time this year to approximately 1.8 million net additions. We are also increasing guidance for revenue, adjusted EBITDA and free cash flow. Self-pay net additions of 519,000 were the strongest second quarter result since 2007, and our quarterly self-pay churn rate of 1.6% was outstanding. The economy continues to get stronger, our execution has never been better, and demand for our differentiated content bundle remains very high," said Jim Meyer, Chief Executive Officer, SiriusXM.

"We are focused on delivering the best, most compelling and most entertaining audio content available. Listeners are attracted to our diverse and exclusive content, such as our broadcasts of the Grateful Dead's historic concerts in Chicago, our two live exclusive subscriber concerts by Pitbull and James Taylor, and broadcasts of leading music festivals including Coachella, Bonnaroo, and The Electric Daisy Carnival. This fall we will bring our subscribers an exclusive channel created with the talented Andy Cohen, and launch our new exclusive 24/7 original headline news channel with FOX News," added Meyer.

#### **SECOND QUARTER 2015 HIGHLIGHTS**

- Strong subscriber growth continues. SiriusXM added 692,000 net new subscribers in the second quarter, a 46% increase from the 475,000 net new subscribers added in the second quarter of 2014. Self-pay net subscriber additions were 519,000 in the second quarter of 2015 compared to 380,000 in the second quarter of 2014, which made it the largest second quarter for self-pay subscriber growth since 2007. Total paid subscribers reached 28.4 million, and self-pay subscribers reached 23.4 million, both record highs.
- **Record-low post-merger churn rate of 1.6%.** The self-pay churn rate of 1.6% in the second quarter was the best on record since Sirius and XM were combined in 2008, a decrease from 1.8% in the prior year period. This trend demonstrates the strong, sustainable demand for satellite radio.
- Second quarter adjusted EBITDA rises 12%. Adjusted EBITDA of \$415 million in the second quarter of 2015 was the highest quarterly amount in the company's history, an increase of 12% over the \$370 million reported in the second quarter of 2014. Adjusted EBITDA margin was 37%, equal to the record high margin set in the first quarter of 2015.
- Free cash flow per diluted share increases 25%. Free cash flow of \$371 million was up 11% from \$335 million in the second quarter of 2014. With increased cash flow and a lower share count from the company's share repurchase program, free cash flow per diluted share climbed 25% to 6.7 cents in the second quarter of 2015, up from 5.4 cents in the second quarter of 2014.
- Revolving credit facility increased to \$1.75 billion and extended to 2020. In the second quarter the company amended its revolving credit facility, increasing it from \$1.25 billion to \$1.75 billion and extending its maturity from 2017 to 2020.
- **Pre-72 litigation settlement.** The company entered into an agreement to settle certain outstanding litigation relating to the use of recordings fixed prior to February 15, 1972. These plaintiffs have represented that they own or control approximately 80% of the pre-1972 recordings the company has historically used. Pursuant to the settlement, the company will pay the plaintiffs \$210 million for past claims and the continued use of their recordings through 2017. As part of the settlement, the company has the right to enter into a license with each plaintiff to broadcast its pre-1972 recordings from 2018 through 2022. The royalty rate for each license will be determined by negotiation or, if necessary, binding arbitration.

"We repurchased 144 million shares for \$560 million during the second quarter, and this year through yesterday we have repurchased 338 million shares for approximately \$1.3 billion. Our growing free cash flow, low leverage and undrawn credit facility allow us to continue investing in growth, while providing flexibility to pursue strategic opportunities and return capital to shareholders," noted David Frear, Chief Financial Officer, SiriusXM.

#### **INCREASED 2015 GUIDANCE**

"Our performance in the first half has been phenomenal on all fronts," Frear added. "As a result, we are increasing guidance across the board for subscribers, revenue, adjusted EBITDA, and free cash flow. Our adjusted EBITDA guidance includes approximately \$19 million of incremental expense from the reported royalty litigation settlement that will be reflected in the second half of 2015. Reported free cash flow in the second half of 2015 will exclude the cash payment we expect to make this month under the settlement."

Our full year 2015 guidance is as follows:

- Net self-pay subscriber additions of approximately 1.6 million, Total net subscriber additions of approximately 1.8 million, Revenue of approximately \$4.5 billion, Adjusted EBITDA of approximately \$1.62 billion, and Free cash flow of approximately \$1.3 billion.

# SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

		For the Three Mor	ths Ende	d June 30,		For the Six Mont	hs Ended June 30,	
(in thousands, except per share data)		2015		2014		2015		2014
Revenue:								
Subscriber revenue	\$	940,077	\$	878,160	\$	1,851,547	\$	1,729,596
Advertising revenue		28,839		25,498		55,712		47,712
Equipment revenue		29,263		27,616		54,104		51,594
Other revenue		125,031		104,071		242,837		204,154
Total revenue		1,123,210		1,035,345		2,204,200		2,033,056
Operating expenses:								
Cost of services:								
Revenue share and royalties		331,517		200,221		544,495		395,632
Programming and content		69,370		69,570		140,516		144,440
Customer service and billing		91,932		90,092		184,029		181,161
Satellite and transmission		21,714		21,272		43,018		42,651
Cost of equipment		10,930		12,030		19,775		19,834
Subscriber acquisition costs		136,504		124,407		258,764		247,429
Sales and marketing		86,493		77,759		165,237		154,086
Engineering, design and development		16,088		15,630		31,048		31,541
General and administrative		72,137		72,582		151,960		148,825
Depreciation and amortization		67,096		67,204		132,123		135,471
Total operating expenses		903,781		750,767		1,670,965		1,501,070
Income from operations		219,429		284,578		533,235		531,986
Other income (expense):								
Interest expense, net of amounts capitalized		(75,380)		(67,521)		(145,288)		(121,613
Interest and investment income (loss)		4,032		(1,066)		5,013		3,283
Loss on change in value of derivatives		_		(7,463)		_		(34,485
Other income (loss)		189		(1,745)		(69)		(1,652
Total other expense		(71,159)		(77,795)		(140,344)		(154,467
Income before income taxes		148,270		206,783		392,891		377,519
Income tax expense		(45,421)		(86,822)		(184,350)		(163,570
Net income	\$	102,849	\$	119,961	\$	208,541	\$	213,949
Foreign currency translation adjustment, net of tax	<u> </u>	(9)	<u> </u>	(40)	<u> </u>	(9)	<u> </u>	78
Total comprehensive income	\$	102,840	\$	119,921	\$	208,532	\$	214,027
Net income per common share:	Ψ	102,010	Ψ	117,721	Ψ	200,332	Ψ	211,027
Basic	Ф	0.02	Ф	0.02	Ф	0.04	Ф	0.04
	\$	0.02	\$	0.02	\$	0.04	\$	0.04
Diluted	\$	0.02	\$	0.02	\$	0.04	\$	0.04
Weighted average common shares outstanding:		5 440 500		5.065.022		5.506.013		5.050.252
Basic		5,443,590		5,865,032		5,506,818		5,979,273
Diluted		5,507,601		6,210,078		5,570,445		6,054,771

# SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

		of June 30, 2015	As of December 31, 2014		
(in thousands, except per share data)  ASSETS	(1	unaudited)			
Current assets:					
Cash and cash equivalents	\$	294,053	\$	147,724	
Receivables, net	Ψ	240,325	Ψ	220,579	
Inventory, net		24,599		19,397	
Prepaid expenses		122,996		116,336	
Related party current assets		4,097		4,344	
Deferred tax asset		903,376		1,038,603	
Other current assets		40,920		2,763	
Total current assets		1,630,366		1,549,746	
Property and equipment, net		1,463,827		1,510,112	
Long-term restricted investments		9,888		5,922	
Deferred financing fees, net		15,377		12,021	
Intangible assets, net		2,618,802		2,645,046	
Goodwill		2,205,107		2,205,107	
Related party long-term assets		2,203,107		3,000	
Long-term deferred tax asset		395,224		437,736	
Other long-term assets		69,480		6,819	
Total assets	\$	8,408,071	\$	8,375,509	
	<u>\$</u>	0,400,071	Þ	8,373,309	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:		707.040	Ф	505 555	
Accounts payable and accrued expenses	\$	787,040	\$	587,755	
Accrued interest		97,243		80,440	
Current portion of deferred revenue		1,694,232		1,632,381	
Current portion of deferred credit on executory contracts		0.074		1,394	
Current maturities of long-term debt		8,074		7,482	
Related party current liabilities		4,687		4,340	
Total current liabilities		2,591,276		2,313,792	
Deferred revenue		156,229		151,901	
Long-term debt		5,108,336		4,493,863	
Related party long-term liabilities		12,215		13,635	
Other long-term liabilities		92,751		92,481	
Total liabilities		7,960,807		7,065,672	
Stockholders' equity:					
Common stock, par value \$0.001; 9,000,000 shares authorized; 5,379,798 and 5,653,529 shares issued;					
5,370,298 and 5,646,119 outstanding at June 30, 2015 and December 31, 2014, respectively		5,379		5,653	
Accumulated other comprehensive loss, net of tax		(411)		(402)	
Additional paid-in capital		5,710,484		6,771,554	
Treasury stock, at cost; 9,500 and 7,410 shares of common stock at June 30, 2015 and December 31, 2014,					
respectively		(35,795)		(26,034)	
Accumulated deficit	_	(5,232,393)		(5,440,934)	
Total stockholders' equity		447,264		1,309,837	
Total liabilities and stockholders' equity	\$	8,408,071	\$	8,375,509	

# SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the Six Months Ended June 30,						
(in thousands)	2015		2014				
Cash flows from operating activities:							
Net income	\$ 208,541	\$	213,949				
Adjustments to reconcile net income to net cash provided by operating activities:			- ,-				
Depreciation and amortization	132,123		135,471				
Non-cash interest expense, net of amortization of premium	3,868		10,779				
Provision for doubtful accounts	21,919		21,287				
Amortization of deferred income related to equity method investment	(1,388	)	(1,388)				
Gain on unconsolidated entity investments, net	_		(966)				
Dividend received from unconsolidated entity investment	7,677		8,554				
Loss on change in value of derivatives			34,485				
Share-based payment expense	38,941		36,027				
Deferred income taxes	177,739		157,965				
Other non-cash purchase price adjustments	(1,394	)	(1,890)				
Changes in operating assets and liabilities:							
Receivables	(41,665	)	(30,651)				
Inventory	(5,202	)	(7,692)				
Related party, net	(4,117		2,837				
Prepaid expenses and other current assets	(44,821		(1,057)				
Other long-term assets	(62,663		1,238				
Accounts payable and accrued expenses	199,532		(40,098)				
Accrued interest	16,803		12,943				
Deferred revenue	66,179		44,981				
Other long-term liabilities	269		(4,702)				
Net cash provided by operating activities	712,341		592,072				
Cash flows from investing activities:							
Additions to property and equipment	(61,229	)	(58,417)				
Purchases of restricted and other investments	(3,966	)	`				
Acquisition of business, net of cash acquired	_	,	1,144				
Return of capital from investment in unconsolidated entity	_		24,178				
Net cash used in investing activities	(65,195	)	(33,095)				
Cash flows from financing activities:			(00,000)				
Proceeds from exercise of stock options	<u> </u>		260				
Taxes paid in lieu of shares issued for stock-based compensation	(15,420	)	(7,313)				
Proceeds from long-term borrowings and revolving credit facility, net of costs	1,259,346		1,921,230				
Repayment of long-term borrowings and revolving credit facility	(660,549		(905,815)				
Common stock repurchased and retired	(1,084,194	,	(1,532,164)				
Net cash used in financing activities	(500,817		(523,802)				
Net increase in cash and cash equivalents	146,329		35,175				
Cash and cash equivalents at beginning of period	140,327		134,805				
Cash and cash equivalents at obeginning of period			169,980				
Cash and cash equivalents at end of period	\$ 294,053	\$	169,980				

#### Key Operating Metrics

The following table contains our key operating metrics based on our adjusted results of operations for the three and six months ended June 30, 2015 and 2014, respectively. Subscribers and subscription related revenues and expenses associated with our connected vehicle services are not included in our subscriber count or subscriber-based operating metrics:

				Unaud	dited			
	Fo	r the Three Mon	ths En	ded June 30,		For the Six Month	s End	ed June 30,
(in thousands, except per subscriber and per installation amounts)		2015		2014		2015		2014
Self-pay subscribers		23,436		21,635		23,436		21,635
Paid promotional subscribers		4,999		4,667		4,999		4,667
Ending subscribers (a)		28,434		26,302		28,434	_	26,302
Self-pay subscribers		519		380		913		553
Paid promotional subscribers		173		96		210		189
Net additions (a)		692		475		1,123	_	742
Daily weighted average number of subscribers		28,031	_	26,006	_	27,720	_	25,805
Average self-pay monthly churn		1.6%		1.8%		1.7%		1.9%
New vehicle consumer conversion rate		41%		42%		41%		42%
ARPU	\$	12.42	\$	12.36	\$	12.34	\$	12.27
SAC, per installation	\$	32	\$	33	\$	33	\$	34
Customer service and billing expenses, per average subscriber	\$	0.99	\$	1.05	\$	1.00	\$	1.07
Free cash flow	\$	370,914	\$	335,044	\$	647,146	\$	557,833
Adjusted EBITDA	\$	414,962	\$	370,437	\$	814,189	\$	705,220

(a) Note: Amounts may not sum as a result of rounding.

#### Glossary

Adjusted EBITDA - EBITDA is defined as net income before interest and investment income (loss); interest expense, net of amounts capitalized; income tax expense and depreciation and amortization. We adjust EBITDA to exclude the impact of other income and expense, loss on extinguishment of debt, loss on change in value of derivatives as well as certain other charges discussed below. This measure is one of the primary Non-GAAP financial measures on which we (i) evaluate the performance of our on-going core operating results period over period, (ii) base our internal budgets and (iii) compensate management. As such, adjusted EBITDA is a Non-GAAP financial performance measure that excludes (if applicable): (i) certain adjustments as a result of the purchase price accounting for the Sirius and XM merger, (ii) depreciation and amortization, (iii) share-based payment expense and (iv) other significant operating expense (income) that does not relate to the on-going performance of our business. The purchase price accounting adjustments include: (i) the elimination of deferred revenue associated with the investment in XM Canada, (ii) recognition of deferred subscriber revenues not recognized in purchase price accounting, and (iii) elimination of the benefit of deferred credits on executory contracts, which are primarily attributable to third party arrangements with programming providers. We believe adjusted EBITDA is a useful measure of the underlying trend of our operating performance, which provides useful information about our business apart from the costs associated with our physical plant, capital structure and purchase price accounting. We believe investors find this Non-GAAP financial measure useful when analyzing our results and comparing our operating performance to the performance of other communications, entertainment and media companies. We believe investors use current and projected adjusted EBITDA to estimate our current and prospective enterprise value and to make investment decisions. Because we fund and build-out our satellite radio system through the periodic raising and expenditure of large amounts of capital, our results of operations reflect significant charges for depreciation expense. The exclusion of depreciation and amortization expense is useful given significant variation in depreciation and amortization expense that can

result from the potential variations in estimated useful lives, all of which can vary widely across different industries or among companies within the same industry. We believe the exclusion of share-based payment expense is useful given share-based payment expense is not directly related to the operational conditions of our business. We also believe the exclusion of the pre-1972 sound recordings legal settlement is useful as it does not represent an expense incurred as part of normal operations for the period. The portion of the pre-1972 sound recordings legal settlement related to the future period of July 2015 through December 2017 will not be excluded from adjusted EBITDA in future periods as the royalty expense will relate to the on-going performance of our business.

Adjusted EBITDA has certain limitations in that it does not take into account the impact to our statements of comprehensive income of certain expenses, including share-based payment expense and certain purchase price accounting for the Sirius and XM merger. We endeavor to compensate for the limitations of the Non-GAAP measure presented by also providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the Non-GAAP measure. Investors that wish to compare and evaluate our operating results after giving effect for these costs, should refer to net income as disclosed in our unaudited consolidated statements of comprehensive income. Since adjusted EBITDA is a Non-GAAP financial performance measure, our calculation of adjusted EBITDA may be susceptible to varying calculations; may not be comparable to other similarly titled measures of other companies; and should not be considered in isolation, as a substitute for, or superior to measures of financial performance prepared in accordance with GAAP. The reconciliation of net income to the adjusted EBITDA is calculated as follows:

	Unaudited										
	I	For the Three Mon	ths End	ed June 30,	For the Six Months Ended June 30,						
(in thousands)		2015		2014		2015	2014				
Net income (GAAP):	\$	102,849	\$	119,961	\$	208,541	\$	213,949			
Add back items excluded from Adjusted EBITDA:											
Purchase price accounting adjustments:											
Revenues		1,813		1,813		3,626		3,626			
Operating expenses		(558)		(945)		(1,394)		(1,890)			
Pre-1972 sound recordings legal settlement (GAAP)		107,658		_		107,658		_			
Share-based payment expense (GAAP)		19,524		17,787		38,941		36,027			
Depreciation and amortization (GAAP)		67,096		67,204		132,123		135,471			
Interest expense, net of amounts capitalized (GAAP)		75,380		67,521		145,288		121,613			
Interest and investment (income) loss (GAAP)		(4,032)		1,066		(5,013)		(3,283)			
Loss on change in value of derivatives (GAAP)		_		7,463		_		34,485			
Other (income) loss (GAAP)		(189)		1,745		69		1,652			
Income tax expense (GAAP)		45,421		86,822		184,350		163,570			
Adjusted EBITDA	\$	414,962	\$	370,437	\$	814,189	\$	705,220			

Adjusted Net Income and Adjusted Earnings Per Share - We define these Non-GAAP financial measures as our actual net income adjusted to exclude the impact of certain purchase price accounting adjustments, the loss on change in value of derivatives, and the pre-1972 sound recordings legal settlement, net of income tax expense. Adjusted earnings per share is derived from adjusted net income divided by our weighted average common shares outstanding. The following table reconciles our actual income before income taxes to our adjusted net income for the three and six months ended June 30, 2015 and 2014:

	Unaudited										
		For the Three Mon	ths En	ded June 30,		For the Six Months Ended June 30,					
(in thousands)	2015			2014		2015	2014				
In a constant of the constant	¢.	149.270	e.	207.792	e	202.801	e.	277 510			
Income before income taxes (GAAP):	\$	148,270	\$	206,783	\$	392,891	\$	377,519			
Add back items excluded from adjusted net income:											
Purchase price accounting adjustments:											
Revenues		1,813		1,813		3,626		3,626			
Operating expenses		(558)		(945)		(1,394)		(1,890)			
Loss on change in value of derivatives (GAAP)		_		7,463		_		34,485			
Pre-1972 sound recordings legal settlement (GAAP)		107,658		_		107,658					
Adjusted income before income taxes	\$	257,183	\$	215,114	\$	502,781	\$	413,740			
Allocable income tax expense		(87,135)		(83,679)		(226,438)		(160,945)			
Adjusted net income	\$	170,048	\$	131,435	\$	276,343	\$	252,795			
Adjusted net income per common share:	·										
Basic	\$	0.03	\$	0.02	\$	0.05	\$	0.04			
Diluted	\$	0.03	\$	0.02	\$	0.05	\$	0.04			
Weighted average common shares outstanding:											
Basic		5,443,590		5,865,032		5,506,818		5,979,273			
Diluted		5,507,601		6,210,078		5,570,445		6,054,771			

Adjusted Revenues and Operating Expenses - We define this Non-GAAP financial measure as our actual revenues and operating expenses adjusted to exclude the impact of certain purchase price accounting adjustments from the merger of Sirius and XM and share-based payment expense. We use this Non-GAAP financial measure to manage our business, to set operational goals and as a basis for determining performance-based compensation for our employees. The following tables reconcile our actual revenues and operating expenses to our adjusted revenues and operating expenses for the three and six months ended June 30, 2015 and 2014:

	Unaudited For the Three Months Ended June 30, 2015									
(in thousands)	 As Reported	Purchase Price Accounting Adjustments			Allocation of Share-based Payment Expense	Adjusted				
Revenue:										
Subscriber revenue	\$ 940,077	\$	_	\$	_	\$	940,077			
Advertising revenue	28,839		_		_		28,839			
Equipment revenue	29,263		_		_		29,263			
Other revenue	 125,031		1,813		<u> </u>		126,844			
Total revenue	\$ 1,123,210	\$	1,813	\$		\$	1,125,023			
Operating expenses	 									
Cost of services:										
Revenue share and royalties	\$ 331,517	\$	_	\$	_	\$	331,517			
Programming and content	69,370		558		(2,119)		67,809			
Customer service and billing	91,932		_		(676)		91,256			
Satellite and transmission	21,714		_		(975)		20,739			
Cost of equipment	10,930		_		_		10,930			
Subscriber acquisition costs	136,504		_		_		136,504			
Sales and marketing	86,493		_		(4,024)		82,469			
Engineering, design and development	16,088		_		(2,128)		13,960			
General and administrative	72,137		_		(9,602)		62,535			
Depreciation and amortization (a)	67,096		_		_		67,096			
Share-based payment expense	 				19,524		19,524			
Total operating expenses	\$ 903,781	\$	558	\$	_	\$	904,339			

<sup>(</sup>a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the three months ended June 30, 2015 was \$9,000.

(in thousands)		As Reported	Purchase Price Accounting Adjustments			Allocation of Share-based Payment Expense	Adjusted	
Revenue:								
Subscriber revenue	\$	878,160	\$	_	\$	_	\$	878,160
Advertising revenue		25,498		_		_		25,498
Equipment revenue		27,616		_		_		27,616
Other revenue		104,071		1,813		<u> </u>		105,884
Total revenue	\$	1,035,345	\$	1,813	\$	_	\$	1,037,158
Operating expenses			-		·		-	
Cost of services:								
Revenue share and royalties	\$	200,221	\$	_	\$	_	\$	200,221
Programming and content		69,570		945		(2,254)		68,261
Customer service and billing		90,092		_		(587)		89,505
Satellite and transmission		21,272		_		(956)		20,316
Cost of equipment		12,030		_		_		12,030
Subscriber acquisition costs		124,407		_		_		124,407
Sales and marketing		77,759		_		(3,407)		74,352
Engineering, design and development		15,630		_		(1,937)		13,693
General and administrative		72,582		_		(8,646)		63,936
Depreciation and amortization (a)		67,204		_		_		67,204
Share-based payment expense		_		_		17,787		17,787
Total operating expenses	\$	750,767	\$	945	\$		\$	751,712

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the three months ended June 30, 2014 was \$10,000.

(in thousands)		As Reported		Purchase Price Accounting Adjustments	Allocation of Share-based Payment Expense			Adjusted	
Revenue:									
Subscriber revenue	\$	1,851,547	\$	_	\$	_	\$	1,851,547	
Advertising revenue		55,712		_		_		55,712	
Equipment revenue		54,104		_		_		54,104	
Other revenue		242,837		3,626		<u> </u>		246,463	
Total revenue	\$	2,204,200	\$	3,626	\$	_	\$	2,207,826	
Operating expenses									
Cost of services:									
Revenue share and royalties	\$	544,495	\$	_	\$	_	\$	544,495	
Programming and content		140,516		1,394		(4,346)		137,564	
Customer service and billing		184,029		_		(1,371)		182,658	
Satellite and transmission		43,018		_		(1,912)		41,106	
Cost of equipment		19,775		_		_		19,775	
Subscriber acquisition costs		258,764		_		_		258,764	
Sales and marketing		165,237		_		(7,768)		157,469	
Engineering, design and development		31,048		_		(4,262)		26,786	
General and administrative		151,960		_		(19,282)		132,678	
Depreciation and amortization (a)		132,123		_		_		132,123	
Share-based payment expense		_		_		38,941		38,941	
Total operating expenses	\$	1,670,965	\$	1,394	\$	_	\$	1,672,359	

<sup>(</sup>a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the six months ended June 30, 2015 was \$18,000.

(in thousands)		As Reported		Purchase Price Accounting Adjustments	Allocation of Share-based Payment Expense			Adjusted	
Revenue:									
Subscriber revenue	\$	1,729,596	\$	_	\$	_	\$	1,729,596	
Advertising revenue		47,712		_		_		47,712	
Equipment revenue		51,594		_		_		51,594	
Other revenue		204,154		3,626		_		207,780	
Total revenue	\$	2,033,056	\$	3,626	\$	_	\$	2,036,682	
Operating expenses	· ·		\ <u></u>				· ·		
Cost of services:									
Revenue share and royalties	\$	395,632	\$	_	\$	_	\$	395,632	
Programming and content		144,440		1,890		(4,469)		141,861	
Customer service and billing		181,161		_		(1,164)		179,997	
Satellite and transmission		42,651		_		(1,902)		40,749	
Cost of equipment		19,834		_		_		19,834	
Subscriber acquisition costs		247,429		_		_		247,429	
Sales and marketing		154,086		_		(6,973)		147,113	
Engineering, design and development		31,541		_		(3,863)		27,678	
General and administrative		148,825		_		(17,656)		131,169	
Depreciation and amortization (a)		135,471		_		_		135,471	
Share-based payment expense		_		_		36,027		36,027	
Total operating expenses	\$	1,501,070	\$	1,890	\$		\$	1,502,960	

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the six months ended June 30, 2014 was \$20,000.

Adjusted Cash Operating Expenses - We define this Non-GAAP financial measure as our actual operating expenses adjusted to exclude the impact of certain purchase price accounting adjustments from the merger of Sirius and XM, depreciation and amortization expense, share-based payment expense, and the pre-1972 sound recordings legal settlement. The following table reconciles our actual operating expenses to our adjusted cash operating expenses for the three and six months ended June 30, 2015 and 2014:

	Unaudited								
	For the Three Months Ended June 30,					For the Six Months Ended June 30,			
(in thousands)	2015		2014		2015		2014		
Operating expenses (GAAP):	\$	903,781	\$	750,767	\$	1,670,965	\$	1,501,070	
Items excluded from adjusted cash operating expenses:									
Purchase price accounting adjustments		558		945		1,394		1,890	
Pre-1972 sound recordings legal settlement (GAAP)		(107,658)		_		(107,658)		_	
Share-based payment expense (GAAP)		(19,524)		(17,787)		(38,941)		(36,027)	
Depreciation and amortization (GAAP)		(67,096)		(67,204)		(132,123)		(135,471)	
Adjusted cash operating expenses	\$	710,061	\$	666,721	\$	1,393,637	\$	1,331,462	

<u>ARPU</u> - is derived from total earned subscriber revenue, advertising revenue and other subscription-related revenue, excluding revenue associated with our connected vehicle business, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. Other subscription-related revenue includes the U.S. Music Royalty Fee. ARPU is calculated as follows (in thousands, except per subscriber amounts):

		Unaudited							
	For the Three Months Ended June 30,			For the Six Months Ended June 30,					
		2015		2014		2015		2014	
Subscriber revenue, excluding connected vehicle (GAAP)	\$	915,311	\$	855,846	\$	1,803,692	\$	1,688,649	
Add: advertising revenue (GAAP)		28,839		25,498		55,712		47,712	
Add: other subscription-related revenue (GAAP)		100,300		82,990		192,954		163,758	
	\$	1,044,450	\$	964,334	\$	2,052,358	\$	1,900,119	
Daily weighted average number of subscribers		28,031	_	26,006	_	27,720	_	25,805	
ARPU	\$	12.42	\$	12.36	\$	12.34	\$	12.27	

<u>Average self-pay monthly churn</u> - is defined as the monthly average of self-pay deactivations for the period divided by the average number of self-pay subscribers for the period.

<u>Customer service and billing expenses, per average subscriber</u> - is derived from total customer service and billing expenses, excluding connected vehicle customer service and billing expenses and share-based payment expense, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. We believe the exclusion of share-based payment expense in our calculation of customer service and billing expenses, per average subscriber, is useful as share-based payment expense is not directly related to the operational conditions that give rise to variations in the components of our customer service and billing expenses. Customer service and billing expenses, per average subscriber, is calculated as follows (in thousands, except per subscriber amounts):

	Unaudited								
	For the Three Months Ended June 30,				For the Six Months Ended June 30,				
		2015		2014		2015		2014	
Customer service and billing expenses, excluding connected vehicle (GAAP)	\$	84,203	\$	82,705	\$	168,264	\$	166,809	
Less: share-based payment expense (GAAP)		(676)		(587)		(1,371)		(1,164)	
	\$	83,527	\$	82,118	\$	166,893	\$	165,645	
Daily weighted average number of subscribers		28,031		26,006		27,720		25,805	
Customer service and billing expenses, per average subscriber	\$	0.99	\$	1.05	\$	1.00	\$	1.07	

<u>Free cash flow and free cash flow per diluted share</u> - are derived from cash flow provided by operating activities, capital expenditures and restricted and other investment activity. The calculation for free cash flow and free cash flow per diluted share are as follows (in thousands,

	Unaudited								
		For the Three Mon	ths End	ded June 30,		For the Six Months Ended June 30,			
		2015		2014		2015	2014		
Cash Flow information									
Net cash provided by operating activities	\$	402,312	\$	340,682	\$	712,341	\$	592,072	
Net cash used in investing activities	\$	(31,398)	\$	(5,638)	\$	(65,195)	\$	(33,095)	
Net cash used in financing activities	\$	(558,904)	\$	(286,235)	\$	(500,817)	\$	(523,802)	
Free Cash Flow									
Net cash provided by operating activities	\$	402,312	\$	340,682	\$	712,341	\$	592,072	
Additions to property and equipment		(31,398)		(29,816)		(61,229)		(58,417)	
Purchases of restricted and other investments		_		_		(3,966)		_	
Return of capital from investment in unconsolidated									
entity		_		24,178		_		24,178	
Free cash flow	\$	370,914	\$	335,044	\$	647,146	\$	557,833	
Diluted weighted average common shares outstanding		5,507,601		6,210,078	_	5,570,445		6,054,771	
ξ ξ τ τ π τπ τπ π η		3,307,001	_	0,210,070	_	3,370,443	_	0,034,771	
Free cash flow per diluted share	\$	0.07	•	0.05	•	0.12	2	0.09	
t	ψ	0.07	Ψ	0.03	ψ	0.12	Ψ	0.09	

New vehicle consumer conversion rate - is defined as the percentage of owners and lessees of new vehicles that receive our satellite radio service and convert to become self-paying subscribers after the initial promotion period. At the time satellite radio enabled vehicles are sold or leased, the owners or lessees generally receive trial subscriptions ranging from three to twelve months. We measure conversion rate three months after the period in which the trial service ends. The metric excludes rental and fleet vehicles.

<u>Subscriber acquisition cost, per installation</u> - or SAC, per installation, is derived from subscriber acquisition costs and margins from the sale of radios and accessories, divided by the number of satellite radio installations in new vehicles and shipments of aftermarket radios for the period. SAC, per installation, is calculated as follows (in thousands, except per installation amounts):

ths Ended June 30,	
247,429	
(31,760)	
215,669	
6,358	
34	

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#### **About SiriusXM**

Sirius XM Holdings Inc. (NASDAQ: SIRI) is the world's largest radio broadcaster measured by revenue and has 28.4 million subscribers. Sirius XM creates and broadcasts commercial-free music; premier sports talk and live events; comedy; news; exclusive talk and entertainment; and the most comprehensive Latin music, sports and talk programming in radio. Sirius XM is available in vehicles from every major car company in the U.S. and from retailers nationwide as well as at <a href="mailto:shop.siriusxm.com">shop.siriusxm.com</a>. Sirius XM

programming is available through the <u>SiriusXM Internet Radio</u> App for smartphones and other connected devices as well as online at <u>siriusxm.com</u>. SiriusXM also provides premium traffic, weather, data and information services for subscribers in cars, trucks, RVs, boats and aircraft through SiriusXM Traffic™, SiriusXM Travel Link, NavTraffic®, NavWeather™, SiriusXM Aviation, SiriusXM Marine™, Sirius Marine Weather, XMWX Aviation™, and XMWX Marine™. SiriusXM holds a minority interest in <u>SiriusXM Canada</u> which has more than 2 million subscribers.

On social media, join the SiriusXM community on Facebook, Twitter, Instagram, and YouTube.

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about future financial and operating results, our plans, objectives, expectations and intentions with respect to future operations, products and services; and other statements identified by words such as "will likely result," "are expected to," "will continue," "is anticipated," "believe," "intend," "plan," "projection," "outlook" or words of similar meaning. Such forward-looking statements are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond our control. Actual results may differ materially from the results anticipated in these forward-looking statements.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements: our competitive position versus other radio and audio entertainment providers; our ability to attract and retain subscribers, which is uncertain; our dependence upon the auto industry; general economic conditions; failure of our satellites, which, in most cases, are not insured; the interruption or failure of our information and communications systems; the security of the personal information about our customers; royalties we pay for music rights, which increase over time; the unfavorable outcome of pending or future litigation; our failure to realize benefits of acquisitions; rapid technological and industry change; failure of third parties to perform; changes in consumer protection laws and their enforcement; failure to comply with FCC requirements and other government regulations; and our indebtedness. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found in our Annual Report on Form 10-K for the year ended December 31, 2014, which is filed with the Securities and Exchange Commission (the "SEC") and available at the SEC's Internet site (<a href="http://www.sec.gov">http://www.sec.gov</a>). The information set forth herein speaks only as of the date hereof, and we disclaim any intention or obligation to update any forward looking statements as a result of developments occurring after the date of this communication.

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