# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 22, 2015 (October 22, 2015)

# SIRIUS XM HOLDINGS INC.

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or other Jurisdiction

of Incorporation)

**001-34295** (Commission File Number)

**38-3916511** (I.R.S. Employer Identification No.)

1221 Avenue of the Americas, 36th Fl., New York, NY

(Address of Principal Executive Offices)

**10020** (Zip Code)

Registrant's telephone number, including area code: (212) 584-5100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On October 22, 2015, we reported our financial and operating results for the three and nine months ended September 30, 2015. These results are discussed in the press release attached hereto as Exhibit 99.1, which is incorporated by reference in its entirety.

### Item 7.01 Regulation FD Disclosure

The third quarter 2015 financial information about our subsidiary, Sirius XM Radio Inc., will be posted to our website at investor.siriusxm.com. Sirius XM Radio Inc. is furnishing this information in order to comply with the reporting obligations in the indentures governing its outstanding notes.

\* \* \*

The information in this Current Report on Form 8-K, including Exhibit 99.1 hereto, is being furnished pursuant to Item 2.02 and Item 7.01 of Form 8-K, as applicable, and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

The Exhibit Index attached hereto is incorporated herein.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SIRIUS XM HOLDINGS INC.

By: <u>/s/ Patrick L. Donnelly</u>

Patrick L. Donnelly Executive Vice President, General Counsel and Secretary

Dated: October 22, 2015

# EXHIBITS

99.1 Press Release dated October 22, 2015

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# PRESS RELEASE

# SiriusXM Reports Third Quarter 2015 Results

- Record Third Quarter Revenue Up 11% to \$1.17 Billion
- Third Quarter Net Income Climbs 22% to \$167 Million
- Adjusted EBITDA Climbs 17% to a Record \$447 Million
- Free Cash Flow Per Fully-Diluted Share Increases 54% to 6.9 Cents
- Cumulative Share Repurchases Now Exceed \$6 Billion
- Company Increases Subscriber, Revenue, and Adjusted EBITDA Guidance

**NEW YORK – October 22, 2015 –** SiriusXM today announced third quarter 2015 operating and financial results, including record third quarter revenue of \$1.17 billion, up 11% versus the third quarter of 2014.

Net income in the third quarter of 2015 was \$167 million versus \$136 million in the third quarter of 2014. Net income per diluted common share was \$0.03 in the third quarter of 2015 versus \$0.02 in the year ago period. Adjusted EBITDA was \$447 million in the third quarter of 2015, a quarterly record high and up 17% from \$381 million in the third quarter of 2014.

"With subscribers at an all-time high of nearly 29 million and record adjusted EBITDA and adjusted EBITDA margin, our third quarter was one of the strongest performances in our company's history. We are confident of our continued success in the fourth quarter, and we are increasing our guidance for self-pay and total net subscriber additions, revenue, and adjusted EBITDA," said Jim Meyer, Chief Executive Officer, SiriusXM.

"SiriusXM's diverse bundle of valuable content is our biggest single competitive advantage. Since the start of the third quarter, we extended our long-standing relationship with the NFL for another six years. We also successfully launched an exclusive channel created with Andy Cohen; and we launched our new and exclusive 24/7 original headline news channel with FOX News. Stay tuned for more announcements as we continue our non-stop efforts to add and retain differentiated, exclusive content to our bundle," added Meyer.

Free cash flow and free cash flow per share for the third quarter of 2015 exclude the effect of SiriusXM's settlement of certain pre-1972 recordings litigation.

#### THIRD QUARTER 2015 HIGHLIGHTS

• Strong subscriber growth continues. SiriusXM added 525,000 net new subscribers in the third quarter, a 21% increase from the 433,000 net new subscribers added in the third quarter of 2014. Self-pay net subscriber additions were 381,000 in the third quarter of 2015, in-line with growth in the third quarter of 2014. Total paid subscribers climbed

8% to approximately 29.0 million, and self-pay subscribers also increased 8% to 23.8 million, both record highs.

- Third quarter adjusted EBITDA rises 17% to a new record. Adjusted EBITDA of \$447 million in the third quarter of 2015 was the highest quarterly amount in the company's history, an increase of 17% over the \$381 million reported in the third quarter of 2014. Adjusted EBITDA margin was a record high of 38%, an increase from 36% in the third quarter of 2014.
- Free cash flow per diluted share increases 54%. Free cash flow of \$369 million was up 38% from \$267 million in the third quarter of 2014. With increased cash flow and an 11% lower average diluted share count from the company's share repurchase program, free cash flow per diluted share climbed 54% to 6.9 cents in the third quarter of 2015, up from 4.5 cents in the third quarter of 2014.

"We repurchased 144 million shares for \$553 million during the third quarter, and this year through yesterday we have repurchased 456 million shares for approximately \$1.7 billion. Cumulatively, our stock repurchase plan has now delivered more than \$6 billion into the hands of our stockholders in less than three years. With leverage of just 3.3 times adjusted EBITDA and growing cash flow, we are confident of our ability to continue returning capital to stockholders while maintaining operational and strategic flexibility," remarked David Frear, Chief Financial Officer, SiriusXM.

### 2015 GUIDANCE

"With our excellent results in the first nine months of the year, we are on track to meet or beat our best year for net subscriber growth since the merger of Sirius and XM in 2008, and we are increasing our guidance for net subscriber growth, revenue, and adjusted EBITDA," added Frear.

Our new full-year 2015 guidance is as follows:

- Net self-pay subscriber additions of more than 1.6 million,
- Total net subscriber additions of approximately 2.0 million,
- Revenue of approximately \$4.53 billion,
- Adjusted EBITDA of approximately \$1.65 billion, and
- Free cash flow of approximately \$1.3 billion.

## SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	For the Three Septem		For the Nine Months Ended September 30,				
(in thousands, except per share data)	 2015		2014		2015	A	
Revenue:	 						
Subscriber revenue	\$ 974,471	\$	902,514	\$	2,826,018	\$	2,632,110
Advertising revenue	33,131		25,300		88,843		73,012
Equipment revenue	25,875		23,129		79,979		74,723
Other revenue	136,235		106,144		379,072		310,298
Total revenue	 1,169,712		1,057,087		3,373,912		3,090,143
Operating expenses:							
Cost of services:							
Revenue share and royalties	238,620		204,307		783,115		599,939
Programming and content	75,707		74,920		216,223		219,360
Customer service and billing	94,492		93,013		278,521		274,174
Satellite and transmission	22,743		21,794		65,761		64,446
Cost of equipment	9,246		9,485		29,021		29,319
Subscriber acquisition costs	133,009		119,778		391,773		367,207
Sales and marketing	90,541		83,906		255,778		237,992
Engineering, design and development	16,132		16,136		47,180		47,677
General and administrative	67,234		75,170		219,194		223,995
Depreciation and amortization	 70,404		64,550		202,527		200,021
Total operating expenses	 818,128		763,059		2,489,093		2,264,130
Income from operations	351,584		294,028		884,819		826,013
Other income (expense):							
Interest expense, net of amounts capitalized	(76,624)		(75,416)		(221,912)		(197,029)
Loss on change in value of derivatives	-		-		-		(34,485)
Other income	 4,133		6,602		9,077		8,234
Total other expense	 (72,491)		(68,814)		(212,835)		(223,280)
Income before income taxes	 279,093		225,214		671,984		602,733
Income tax expense	(112,543)		(89,044)		(296,893)		(252,614)
Net income	\$ 166,550	\$	136,170	\$	375,091	\$	350,119
Foreign currency translation adjustment, net of tax	 (91)		(58)		(100)		20
Total comprehensive income	\$ 166,459	\$	136,112	\$	374,991	\$	350,139
Net income per common share:	 		,				,
Basic	\$ 0.03	\$	0.02	\$	0.07	\$	0.06
	 	_					
Diluted	\$ 0.03	\$	0.02	\$	0.07	\$	0.06
Weighted average common shares outstanding:							
Basic	 5,297,797		5,626,078		5,436,378		5,860,248
Diluted	 5,346,438		5,974,047		5,487,116		6,208,569

## SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

nber 30,	As o	of December 31, 2014
ed)		
152,545	\$	147,724
237,200		220,579
26,743		19,397
8,725		4,344
801,052		1,038,603
189,857		119,099
1,416,122		1,549,746
1,440,368		1,510,112
9,888		5,922
14,767		12,021
2,605,978		2,645,046
2,205,107		2,205,107
-		3,000
389,809		437,736
58,842		6,819
8,140,881	\$	8,375,509
-, -,		- , ,
606,393	\$	587,755
95,363	Ψ	80.440
1,711,435		1,632,381
-		1,394
5,646		7,482
3,013		4.340
2,421,850		2,313,792
154,473		151,901
5,400,321		4,493,863
11,505		13,635
91,820		92,481
8,079,969		
8,079,969		7,065,672
5.240		5 ( 5 2
5,240		5,653
(502)		(402)
5,147,121		6,771,554
(25,104)		(26,034)
(5,065,843)		(5,440,934)
60,912		1,309,837
8,140,881	\$	8,375,509
Ì	60,912	60,912

#### SIRIUS XM HOLDINGS INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Fo	or the Nine Months I	Ended Septer	nber 30,
(in thousands)		2015	•	2014
Cash flows from operating activities:				
Net income	\$	375,091	\$	350,119
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		202,527		200,021
Non-cash interest expense, net of amortization of premium		5,851		16,515
Provision for doubtful accounts		34,031		32,875
Amortization of deferred income related to equity method investment		(2,082)		(2,081)
Gain on unconsolidated entity investments, net		-		(2,677)
Dividend received from unconsolidated entity investment		11,260		12,873
Loss on change in value of derivatives		-		34,485
Share-based payment expense		62,334		57,832
Deferred income taxes		285,478		244,667
Other non-cash purchase price adjustments		(1,394)		(2,836)
Changes in operating assets and liabilities:				
Receivables		(50,651)		(46,756)
Inventory		(7,346)		(10,487)
Related party, net		(14,020)		(2,256)
Prepaid expenses and other current assets		(70,758)		(16,319)
Other long-term assets		(51,842)		1,784
Accounts payable and accrued expenses		26,584		(36,861)
Accrued interest		14,923		33,899
Deferred revenue		81,626		25,225
Other long-term liabilities		(658)		(1,854)
Net cash provided by operating activities		900,954		888,168
Cash flows from investing activities:				
Additions to property and equipment		(90,943)		(87,244)
Purchases of restricted and other investments		(3,966)		-
Acquisition of business, net of cash acquired		-		1,144
Return of capital from investment in unconsolidated entity		-		24,178
Net cash used in investing activities		(94,909)		(61,922)
Cash flows from financing activities:		· · · · ·		
Proceeds from exercise of stock options		259		331
Taxes paid in lieu of shares issued for stock-based compensation		(39,622)		(24,781)
Proceeds from long-term borrowings and revolving credit facility, net of costs		1,579,323		2,151,205
Repayment of long-term borrowings and revolving credit facility		(693,456)		(993,772)
Common stock repurchased and retired		(1,647,728)		(1,990,449)
Net cash used in financing activities		(801,224)		(857,466)
Net increase (decrease) in cash and cash equivalents		4,821	-	(31,220)
Cash and cash equivalents at beginning of period		147,724		134,805
Cash and cash equivalents at end of period	\$	152,545	\$	103,585
Cush and cush equivalents at one of period	\$	152,545	¢	105,585

### Key Operating Metrics

The following table contains our key operating metrics based on our adjusted results of operations for the three and nine months ended September 30, 2015 and 2014, respectively. Subscribers and subscription related revenues and expenses associated with our connected vehicle services are not included in our subscriber count or subscriber-based operating metrics:

				Unaudit	ed			
	For	the Three Months <b>H</b>	Ended Sep	tember 30,	Fo	r the Nine Months E	nded Sep	otember 30,
(in thousands, except per subscriber and per installation amounts)		2015		2014		2015		2014
Self-pay subscribers		23,816		22,015		23,816	_	22,015
Paid promotional subscribers		5,143		4,720		5,143		4,720
Ending subscribers (a)		28,960		26,734		28,960		26,734
Self-pay subscribers		381		380		1,293		933
Paid promotional subscribers		145		53		355		242
Net additions (a)		525		433		1,649		1,175
Daily weighted average number of subscribers		28,649		26,488		28,033		26,035
Average self-pay monthly churn		1.9%		1.9%		1.8%		1.9%
New vehicle consumer conversion rate		41%		41%		41%		42%
ARPU	\$	12.67	\$	12.47	\$	12.45	\$	12.34
SAC, per installation	\$	34	\$	35	\$	33	\$	34
Customer service and billing expenses, per average subscriber	\$	1.00	\$	1.07	\$	1.00	\$	1.07
Free cash flow	\$	368,899	\$	267,269	\$	1,016,045	\$	825,102
Adjusted EBITDA	\$	447,194	\$	381,251	\$	1,261,382	\$	1,086,469

Unandited

(a) Note: Amounts may not sum as a result of rounding.

#### Glossary

Adjusted EBITDA - EBITDA is defined as net income before interest expense, net of amounts capitalized; income tax expense and depreciation and amortization. We adjust EBITDA to exclude the impact of other income, loss on change in value of derivatives as well as certain other charges discussed below. This measure is one of the primary Non-GAAP financial measures on which we (i) evaluate the performance of our on-going core operating results period over period, (ii) base our internal budgets and (iii) compensate management. As such, adjusted EBITDA is a Non-GAAP financial performance measure that excludes (if applicable): (i) certain adjustments as a result of the purchase price accounting for the Merger, (ii) depreciation and amortization, (iii) share-based payment expense and (iv) other significant operating expense (income) that do not relate to the on-going performance of our business. The purchase price accounting adjustments include: (i) the elimination of deferred revenue associated with the investment in XM Canada, (ii) recognition of deferred subscriber revenues not recognized in purchase price accounting, and (iii) elimination of the benefit of deferred credits on executory contracts, which are primarily attributable to third party arrangements with programming providers. We believe adjusted EBITDA is a useful measure of the underlying trend of our operating performance, which provides useful information about our business apart from the costs associated with our physical plant, capital structure and purchase price accounting. We believe investors find this Non-GAAP financial measure useful when analyzing our results and comparing our operating performance to the performance of other communications, entertainment and media companies. We believe investors use current and projected adjusted EBITDA to estimate our current and prospective enterprise value and to make investment decisions. Because we fund and build-out our satellite radio system through the periodic raising and expenditure of large amounts of capital, our results of operations reflect significant charges for depreciation expense. The exclusion of depreciation and amortization expense is useful given significant variation in depreciation and amortization expense that can result from the potential variations in estimated useful lives, all of which can vary widely across different industries or among companies within the same industry. We believe the exclusion of share-based payment expense is useful given share-based payment expense is not directly related to the operational conditions of our business. We also believe the exclusion of the portion of the pre-1972 sound recordings legal settlement recognized in June 2015 is useful as it does not represent an expense incurred as part of normal operations for the period. The portion of the pre-1972 sound recordings legal settlement related to the period of July 2015

#### through December 2017 is not excluded from adjusted EBITDA as the royalty expense relates to the on-going performance of our business.

Adjusted EBITDA has certain limitations in that it does not take into account the impact to our statements of comprehensive income of certain expenses, including share-based payment expense and certain purchase price accounting for the Merger. We endeavor to compensate for the limitations of the Non-GAAP measure presented by also providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the Non-GAAP measure. Investors that wish to compare and evaluate our operating results after giving effect for these costs, should refer to net income as disclosed in our unaudited consolidated statements of comprehensive income. Since adjusted EBITDA is a Non-GAAP financial performance measure, our calculation of adjusted EBITDA may be susceptible to varying calculations; may not be comparable to other similarly titled measures of other companies; and should not be considered in isolation, as a substitute for, or superior to measures of financial performance prepared in accordance with GAAP. The reconciliation of net income to the adjusted EBITDA is calculated as follows:

	Unaudited										
		For the Three M Septeml	ded	For the Nine Months Ended September 30,							
(in thousands)		2015		2014		2015		2014			
Net income (GAAP):	\$	166,550	\$	136,170	\$	375,091	\$	350,119			
Add back items excluded from Adjusted EBITDA:											
Purchase price accounting adjustments:											
Revenues		1,813		1,813		5,438		5,438			
Operating expenses		-		(945)		(1,394)		(2,835)			
Pre-1972 sound recordings legal settlement (GAAP)		-		-		107,658		-			
Share-based payment expense (GAAP)		23,393		21,805		62,334		57,832			
Depreciation and amortization (GAAP)		70,404		64,550		202,527		200,021			
Interest expense, net of amounts capitalized (GAAP)		76,624		75,416		221,912		197,029			
Loss on change in value of derivatives (GAAP)		-		-		-		34,485			
Other income (GAAP)		(4,133)		(6,602)		(9,077)		(8,234)			
Income tax expense (GAAP)		112,543		89,044		296,893		252,614			
Adjusted EBITDA	\$	447,194	\$	381,251	\$	1,261,382	\$	1,086,469			

Adjusted Net Income and Adjusted Earnings Per Share - We define these Non-GAAP financial measures as our actual net income adjusted to exclude the impact of certain purchase price accounting adjustments, the loss on change in value of derivatives, and the pre-1972 sound recordings legal settlement, net of income tax expense. Adjusted earnings per share is derived from adjusted net income divided by our weighted average common shares outstanding. The following table reconciles our actual income before income taxes to our adjusted net income for the three and nine months ended September 30, 2015 and 2014:

	Unaudited										
	For the Three Months Ended September 30,					For the Nine Months Ended September 30,					
(in thousands)		2015		2014	2015			2014			
Income before income taxes (GAAP):	\$	279,093	\$	225,214	\$	671,984	\$	602,733			
Add back items excluded from adjusted net income:											
Purchase price accounting adjustments:											
Revenues		1,813		1,813		5,438		5,438			
Operating expenses		-		(945)		(1,394)		(2,835)			
Loss on change in value of derivatives (GAAP)		-		-		-		34,485			
Pre-1972 sound recordings legal settlement (GAAP)		-		-		107,658		-			
Adjusted income before income taxes	\$	280,906	\$	226,082	\$	783,686	\$	639,821			
Allocable income tax expense		(113,231)		(87,946)		(339,262)		(248,890)			
Adjusted net income	\$	167,675	\$	138,136	\$	444,424	\$	390,931			
Adjusted net income per common share:	-				-						
Basic	\$	0.03	\$	0.02	\$	0.08	\$	0.07			
Diluted	\$	0.03	\$	0.02	\$	0.08	\$	0.06			
Weighted average common shares outstanding:											
Basic		5,297,797		5,626,078		5,436,378		5,860,248			
Diluted		5,346,438		5,974,047		5,487,116		6,208,569			

Adjusted Revenues and Operating Expenses - We define this Non-GAAP financial measure as our actual revenues and operating expenses adjusted to exclude the impact of certain purchase price accounting adjustments from the merger of Sirius and XM and share-based payment expense. We use this Non-GAAP financial measure to manage our business, to set operational goals and as a basis for determining performance-based compensation for our employees. The following tables reconcile our actual revenues and operating expenses to our adjusted revenues and operating expenses for the three and nine months ended September 30, 2015 and 2014:

	Unaudited For the Three Months Ended September 30, 2015									
(in thousands)	As Reported		Purchase Price Accounting Adjustments		Sha	cation of re-based nt Expense	Adjusted			
Revenue:										
Subscriber revenue	\$	974,471	\$	-	\$	-	\$	974,471		
Advertising revenue		33,131		-		-		33,131		
Equipment revenue		25,875		-		-		25,875		
Other revenue		136,235		1,813		-		138,048		
Total revenue	\$	1,169,712	\$	1,813	\$	-	\$	1,171,525		
Operating expenses										
Cost of services:										
Revenue share and royalties	\$	238,620	\$	-	\$	-	\$	238,620		
Programming and content		75,707		-		(2,899)		72,808		
Customer service and billing		94,492		-		(793)		93,699		
Satellite and transmission		22,743		-		(1,244)		21,499		
Cost of equipment		9,246		-		-		9,246		
Subscriber acquisition costs		133,009		-		-		133,009		
Sales and marketing		90,541		-		(5,288)		85,253		
Engineering, design and development		16,132		-		(2,801)		13,331		
General and administrative		67,234		-		(10,368)		56,866		
Depreciation and amortization (a)		70,404		-		-		70,404		
Share-based payment expense		-		-		23,393		23,393		
Total operating expenses	\$	818,128	\$		\$	-	\$	818,128		

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the three months ended September 30, 2015 was \$9,000.

		Unaudited For the Three Months Ended September 30, 2014									
(in thousands)	As	As Reported		chase Price ccounting ljustments	Sha	ocation of are-based ent Expense	Adjusted				
Revenue:											
Subscriber revenue	\$	902,514	\$	-	\$	-	\$	902,514			
Advertising revenue		25,300		-		-		25,300			
Equipment revenue		23,129		-		-		23,129			
Other revenue		106,144		1,813		-		107,957			
Total revenue	\$	1,057,087	\$	1,813	\$	-	\$	1,058,900			
Operating expenses											
Cost of services:											
Revenue share and royalties	\$	204,307	\$	-	\$	-	\$	204,307			
Programming and content		74,920		945		(2,434)		73,431			
Customer service and billing		93,013		-		(868)		92,145			
Satellite and transmission		21,794		-		(1,185)		20,609			
Cost of equipment		9,485		-		-		9,485			
Subscriber acquisition costs		119,778		-		-		119,778			
Sales and marketing		83,906		-		(4,265)		79,641			
Engineering, design and development		16,136		-		(2,559)		13,577			
General and administrative		75,170		-		(10,494)		64,676			
Depreciation and amortization (a)		64,550		-		-		64,550			
Share-based payment expense		-		-		21,805		21,805			
Total operating expenses	\$	763,059	\$	945	\$	-	\$	764,004			

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the three months ended September 30, 2014 was \$9,000.

		Unaudited For the Nine Months Ended September 30, 2015									
(in thousands)	A:	As Reported		Purchase Price Accounting Adjustments		ocation of are-based ent Expense	Adjusted				
Revenue:											
Subscriber revenue	\$	2,826,018	\$	-	\$	-	\$	2,826,018			
Advertising revenue		88,843		-		-		88,843			
Equipment revenue		79,979		-		-		79,979			
Other revenue		379,072		5,438		-		384,510			
Total revenue	\$	3,373,912	\$	5,438	\$	-	\$	3,379,350			
Operating expenses											
Cost of services:											
Revenue share and royalties	\$	783,115	\$	-	\$	-	\$	783,115			
Programming and content		216,223		1,394		(7,245)		210,372			
Customer service and billing		278,521		-		(2,164)		276,357			
Satellite and transmission		65,761		-		(3,156)		62,605			
Cost of equipment		29,021		-		-		29,021			
Subscriber acquisition costs		391,773		-		-		391,773			
Sales and marketing		255,778		-		(13,056)		242,722			
Engineering, design and development		47,180		-		(7,063)		40,117			
General and administrative		219,194		-		(29,650)		189,544			
Depreciation and amortization (a)		202,527		-		-		202,527			
Share-based payment expense		-		-		62,334		62,334			
Total operating expenses	\$	2,489,093	\$	1,394	\$	-	\$	2,490,487			

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the nine months ended September 30, 2015 was \$27,000.

			Unaud	ited For the Nine Montl	hs Ended Se	ptember 30, 2014		
(in thousands)	As Reported		]	Purchase Price Accounting Adjustments	Sh	location of aare-based 1ent Expense	1	Adjusted
Revenue:								
Subscriber revenue	\$	2,632,110	\$	-	\$	-	\$	2,632,110
Advertising revenue		73,012		-		-		73,012
Equipment revenue		74,723		-		-		74,723
Other revenue		310,298		5,438		-		315,736
Total revenue	\$	3,090,143	\$	5,438	\$	-	\$	3,095,581
Operating expenses			-		-			
Cost of services:								
Revenue share and royalties	\$	599,939	\$	-	\$	-	\$	599,939
Programming and content		219,360		2,835		(6,903)		215,292
Customer service and billing		274,174		-		(2,032)		272,142
Satellite and transmission		64,446		-		(3,087)		61,359
Cost of equipment		29,319		-		-		29,319
Subscriber acquisition costs		367,207		-		-		367,207
Sales and marketing		237,992		-		(11,238)		226,754
Engineering, design and development		47,677		-		(6,422)		41,255
General and administrative		223,995		-		(28,150)		195,845
Depreciation and amortization (a)		200,021		-		-		200,021
Share-based payment expense		-		-		57,832		57,832
Total operating expenses	\$	2,264,130	\$	2,835	\$	-	\$	2,266,965

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the merger of Sirius and XM. The increased depreciation and amortization for the nine months ended September 30, 2014 was \$29,000.

<u>Adjusted Cash Operating Expenses</u> - We define this Non-GAAP financial measure as our actual operating expenses adjusted to exclude the impact of certain purchase price accounting adjustments from the merger of Sirius and XM, depreciation and amortization expense, share-based payment expense, and the pre-1972 sound recordings legal settlement. The following table reconciles our actual operating expenses to our adjusted cash operating expenses for the three and nine months ended September 30, 2015 and 2014:

				Unau	dited		
	]	For the Three Septem	Months aber 30,			For the Nine M Septem	
(in thousands)		2015		2014		2015	2014
Operating expenses (GAAP):	\$	818,128	\$	763,059	\$	2,489,093	\$ 2,264,130
Items excluded from adjusted cash operating expenses:							
Purchase price accounting adjustments		-		945		1,394	2,835
Pre-1972 sound recordings legal settlement (GAAP)		-		-		(107,658)	-
Share-based payment expense (GAAP)		(23,393)		(21,805)		(62,334)	(57,832)
Depreciation and amortization (GAAP)		(70,404)		(64,550)		(202,527)	(200,021)
Adjusted cash operating expenses	\$	724,331	\$	677,649	\$	2,117,968	\$ 2,009,112

**<u>ARPU</u>** - is derived from total earned subscriber revenue, advertising revenue and other subscription-related revenue, excluding revenue associated with our connected vehicle business, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. Other subscription-related revenue includes the U.S. Music Royalty Fee. ARPU is calculated as follows (in thousands, except per subscriber amounts):

		Unau	dited			
	 For the Three Septer		For the Nine Septer	Months nber 30		
	 2015	2014		2015		2014
Subscriber revenue, excluding connected vehicle (GAAP)	\$ 949,301	\$ 880,093	\$	2,752,993	\$	2,568,742
Add: advertising revenue (GAAP)	33,131	25,300		88,843		73,012
Add: other subscription-related revenue (GAAP)	106,483	85,380		299,437		249,138
	\$ 1,088,915	\$ 990,773	\$	3,141,273	\$	2,890,892
Daily weighted average number of subscribers	 28,649	 26,488		28,033		26,035
ARPU	\$ 12.67	\$ 12.47	\$	12.45	\$	12.34

Average self-pay monthly churn - is defined as the monthly average of self-pay deactivations for the period divided by the average number of self-pay subscribers for the period.

<u>Customer service and billing expenses, per average subscriber</u> - is derived from total customer service and billing expenses, excluding connected vehicle customer service and billing expenses and share-based payment expense, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. We believe the exclusion of share-based payment expense in our calculation of customer service and billing expenses, per average subscriber, is useful as share-based payment expense is not directly related to the operational conditions that give rise to variations in the components of our customer service and billing expenses. Customer service and billing expenses, per average subscriber, is calculated as follows (in thousands, except per subscriber amounts):

	Unaudited								
	For the Three Months Ended September 30,				For the Nine Months Ended September 30,				
	2015		2015 2014		2015		2014		
Customer service and billing expenses, excluding connected vehicle (GAAP)	\$	86,840	\$	85,868	\$	255,105	\$	252,677	
Less: share-based payment expense (GAAP)		(793)		(868)		(2,164)		(2,032)	
	\$	86,047	\$	85,000	\$	252,941	\$	250,645	
Daily weighted average number of subscribers		28,649		26,488		28,033		26,035	
Customer service and billing expenses, per average subscriber	\$	1.00	\$	1.07	\$	1.00	\$	1.07	

Free cash flow and free cash flow per diluted share - are derived from cash flow provided by operating activities, net of additions to property and equipment, and restricted and other investment activity, and excluding the \$210,000 pre-1972 sound recordings legal settlement payment. The calculation for free cash flow and free cash flow per diluted share are as follows (in thousands, except per share data):

	 Unaudited								
	For the Three Months Ended September 30,				For the Nine Months Ended September 30,				
	2015		2014		2015		2014		
Cash Flow information	 								
Net cash provided by operating activities	\$ 188,613	\$	296,096	\$	900,954	\$	888,168		
Net cash used in investing activities	\$ (29,714)	\$	(28,827)	\$	(94,909)	\$	(61,922)		
Net cash used in financing activities	\$ (300,407)	\$	(333,664)	\$	(801,224)	\$	(857,466)		
Free Cash Flow									
Net cash provided by operating activities	\$ 188,613	\$	296,096	\$	900,954	\$	888,168		
Additions to property and equipment	(29,714)		(28,827)		(90,943)		(87,244)		
Purchases of restricted and other investments	-		-		(3,966)		-		
Return of capital from investment in unconsolidated entity	-		-		-		24,178		
Pre-1972 sound recordings legal settlement	210,000		-		210,000		-		
Free cash flow	\$ 368,899	\$	267,269	\$	1,016,045	\$	825,102		
Diluted weighted average common shares outstanding	 5,346,438		5,974,047		5,487,116		6,208,569		
Free cash flow per diluted share	\$ 0.07	\$	0.04	\$	0.19	\$	0.13		

<u>New vehicle consumer conversion rate</u> - is defined as the percentage of owners and lessees of new vehicles that receive our satellite radio service and convert to become self-paying subscribers after the initial promotion period. At the time satellite radio enabled vehicles are sold or leased, the owners or lessees generally receive trial subscriptions ranging from three to twelve months. We measure conversion rate three months after the period in which the trial service ends. The metric excludes rental and fleet vehicles.

<u>Subscriber acquisition cost, per installation</u> - or SAC, per installation, is derived from subscriber acquisition costs and margins from the sale of radios and accessories, divided by the number of satellite radio installations in new vehicles and shipments of aftermarket radios for the period. SAC, per installation, is calculated as follows (in thousands, except per installation amounts):

	Unaudited								
	For the Three Months Ended September 30,				For the Nine Months Ended September 30,				
		2015	2014		2015		2014		
Subscriber acquisition costs (GAAP)	\$	133,009	\$	119,778	\$	391,773	\$	367,207	
Less: margin from direct sales of radios and accessories (GAAP)		(16,629)		(13,644)		(50,958)		(45,404)	
	\$	116,380	\$	106,134	\$	340,815	\$	321,803	
Installations		3,429		3,038		10,305		9,396	
SAC, per installation	\$	34	\$	35	\$	33	\$	34	

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### About SiriusXM

<u>Sirius XM Holdings Inc.</u> (NASDAQ: SIRI) is the world's largest radio broadcaster measured by revenue and has 29 million subscribers. SiriusXM creates and broadcasts commercial-free music; premier sports talk and live events; comedy; news; exclusive talk and entertainment, and a wide-range of Latin music, sports and talk programming. SiriusXM is available in vehicles from every major car company in the U.S. and on smartphones and other connected devices as well as online at <u>siriusxm.com</u>. SiriusXM radios and accessories are available from retailers nationwide and at <u>shop.siriusxm.com</u>. SiriusXM also provides premium traffic, weather, data and information services for subscribers in cars, trucks, and RVs through SiriusXM Traffic<sup>TM</sup>, SiriusXM Travel Link, NavTraffic<sup>®</sup>, NavWeather<sup>TM</sup>. SiriusXM delivers critical weather, data and information services to aircraft and boats through SiriusXM Aviation, SiriusXM Marine<sup>TM</sup>, Sirius

Marine Weather, XMWX Aviation<sup>™</sup>, XMWX Weather, and XMWX Marine<sup>™</sup>. In addition, <u>SiriusXM Music for Business</u> provides commercial-free music to a variety of businesses. SiriusXM holds a minority interest in <u>SiriusXM Canada</u> which has more than 2.6 million subscribers. SiriusXM is also a leading provider of connected vehicles services to major automakers, giving customers access to a suite of safety, security, and convenience services including automatic crash notification, stolen vehicle recovery assistance, enhanced roadside assistance and turn-by-turn navigation.

On social media, join the SiriusXM community on <u>Facebook</u>, <u>Twitter</u>, <u>Instagram</u>, and <u>YouTube</u>. To view and download SiriusXM logos and artwork, please visit <u>SiriusXM.com/LogosAndPhotos</u>.

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about future financial and operating results, our plans, objectives, expectations and intentions with respect to future operations, products and services; and other statements identified by words such as "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "believe," "intend," "projection," "outlook" or words of similar meaning. Such forward-looking statements are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond our control. Actual results may differ materially from the results anticipated in these forward-looking statements.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements: our competitive position versus other radio and audio entertainment providers; our ability to attract and retain subscribers, which is uncertain; our dependence upon the auto industry; general economic conditions; failure of our satellites, which, in most cases, are not insured; the interruption or failure of our information and communications systems; the security of the personal information about our customers; royallies we pay for music rights, which increase over time; the unfavorable outcome of pending or future lifugation; our failure to realize benefits of acquisitions; rapid technological and industry change; failure of third parties to perform; changes in consumer protection laws and their enforcement; failure to comply with FCC requirements and other government regulations; and our indebtedness. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found in our Annual Report on Form 10-K for the year ended December 31, 2014, which is filed with the Securities and Exchange Commission (the "SEC") and available at the SEC's Internet site (<u>http://www.sec.gov</u>). The information set forth herein speaks only as of the date hereof, and we disclaim any intention or obligation to update any forward looking statements as a result of developments occurring after the date of this communication.

#### Source: SiriusXM

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