# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 15, 2011 (February 14, 2011)

## SIRIUS XM RADIO INC.

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or other Jurisdiction of Incorporation) **001-34295** (Commission File Number)

**52-1700207** (I.R.S. Employer Identification No.)

1221 Avenue of the Americas, 36th Fl., New York, NY (Address of Principal Executive Offices)

10020 (Zip Code)

Registrant's telephone number, including area code: (212) 584-5100

	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
_	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
]	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
_	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
_	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

On February 15, 2011, we reported our financial and operating results for the three months and year ended December 31, 2010. These results are discussed in the press release attached hereto as Exhibit 99.1, and hereby incorporated by reference in this Item 2.02 in its entirety.

## Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On February 14, 2011, we entered into an amendment to our employment agreement with James E. Meyer, our President, Operations and Sales. The amendment:

- changes the dates that Mr. Meyer may elect to retire from April 2011 to May 2012;
- delays a previously scheduled increase in Mr. Meyer's base salary from May 1, 2012 to June 1, 2012; and
- all eliminates our obligation to offer Mr. Meyer a one-year consulting agreement upon expiration of his employment agreement or upon his retirement.

Separately, Mr. Meyer has waived the increase in his base salary that was scheduled to take effect on May 1, 2011 under his employment agreement.

The foregoing description is qualified in its entirety by the First Amendment to the Employment Agreement attached hereto as Exhibit 10.1, which is hereby incorporated by reference in this Item 5.02 in its entirety.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

The Exhibit Index attached hereto is incorporated herein.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SIRIUS XM RADIO INC.

By: /s/ Patrick L. Donnelly

Patrick L. Donnelly Executive Vice President, General Counsel and Secretary

Dated: February 15, 2011

## **EXHIBITS**

Exhibit	Description of Exhibit
10.1	First Amendment, dated as of February 14, 2011, to the Employment Agreement, dated as of October 14, 2009, between Sirius XM Radio Inc. and James E. Meyer
99.1	Press Release dated February 15, 2011
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#### FIRST AMENDMENT

FIRST AMENDMENT, dated as of February 14, 2011 (this "First Amendment"), to the Employment Agreement, dated as of October 14, 2009 (the "Agreement"), between SIRIUS XM RADIO INC., a Delaware corporation (the "Company"), and JAMES E. MEYER (the "Executive").

#### WITNESSETH:

WHEREAS, the Company and the Executive jointly desire to amend certain provisions of the Agreement in the manner provided for in this First Amendment;

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and in consideration of the premises contained herein, the Company and the Executive hereby agree as follows:

- 1. Amendment of Section 4 (Compensation) of the Agreement. Section 4(a) of the Agreement is hereby amended by substituting "June 1, 2012" in lieu of "May 1, 2012".
- 2. Amendment of Section 6 (Termination) of the Agreement. Section 6(d)(ii) of the Agreement is hereby amended by deleting such Section in its entirety and replacing such section with the following:
  - "(ii) The Executive may elect to resign from his employment with the Company during the Term for other than Good Reason, due to Scheduled Retirement. For purposes hereof, "Scheduled Retirement" means the voluntary retirement from employment hereunder of the Executive during the period from May 1, 2012 through May 31, 2012; provided that the Executive provides the Company with a prior written notice of his resignation on April 1, 2012 under this Section 6(d)(ii); and provided, further, that the Executive's employment is not terminated for Cause prior to May 31, 2012 (such notice by the Executive, a "Retirement Notice"). In the event of such Scheduled Retirement, the Executive shall be entitled to the severance payments and benefits set forth in Section 6(g) (subject to his execution and non-revocation of the release described in Section 6(g)), but such Scheduled Retirement shall be treated as a voluntary resignation for all other purposes hereunder. The Executive's employment and the Term shall terminate on the effective date of such Scheduled Retirement set forth in the Retirement Notice; provided that the Company may, at its sole discretion, instruct the Executive to perform no job responsibilities and cease his active employment immediately upon receipt of the notice from the Executive."
  - 3. Amendment of Section 11 (Consulting Agreement) of the Agreement The Agreement is hereby amended by deleting Section 11 thereof in its entirety.

- 4. Stock Option Agreement. In order to effectuate the intent of this First Amendment, the Executive and the Company have agreed to amend and restate the Stock Option Agreement, dated October 14, 2009 between the Company and the Executive. A copy of such amended and restated Stock Option Agreement is attached to this First Amendment as Exhibit A
- 5. No Other Amendments. Except as expressly amended, modified and supplemented by this First Amendment, the provisions of the Agreement are and shall remain in full force and effect.
  - 6. Governing Law. This First Amendment shall be governed by, and construed and interpreted in accordance with, the laws of the State of New York.
- 7. <u>Counterparts</u>. This First Amendment may be executed in counterparts, all of which shall be considered one and the same agreement, and shall become effective when one or more counterparts have been signed by each of the parties and delivered to the other party.
- 8. Entire Agreement. This First Amendment represents the entire agreement of the Company and the Executive with respect to the subject matter hereof, and there are no promises, undertakings, representations or warranties by the parties hereto relative to the subject matter hereof not expressly set forth or referred to herein.

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be duly executed and delivered by their proper and duly authorized officers as of the day and year first above written.

## SIRIUS XM RADIO INC.

By: /s/ Mel Karmazin

Mel Karmazin Chief Executive Officer

/s/ James E. Meyer

James E. Meyer

## THIS OPTION MAY NOT BE TRANSFERRED EXCEPT BY WILL OR UNDER THE LAWS OF DESCENT AND DISTRIBUTION.

#### SIRIUS XM RADIO 2009 LONG-TERM STOCK INCENTIVE PLAN

#### AMENDED AND RESTATED STOCK OPTION AGREEMENT

THIS AMENDED AND RESTATED STOCK OPTION AGREEMENT (this "Agreement"), dated February 14, 2011, between SIRIUS XM RADIO INC., a Delaware corporation (the "Company"), and JAMES E. MEYER (the "Executive"). This Agreement amends and restates the Stock Option Agreement dated October 14, 2009 between the Company and the Executive (the "Original Agreement").

- 1. Grant of Option; Vesting. (a) Subject to the terms and conditions of this Agreement, the Sirius XM Radio 2009 Long-Term Stock Incentive Plan (the <u>Plan</u>"), and the Employment Agreement, dated as of October 14, 2009, between the Company and the Executive (as amended by the First Amendment, dated as of February 14, 2011, the "Employment Agreement"), the Company has granted to the Executive the right and option (this 'Option') to purchase twenty five million one hundred eighty four thousand nine hundred and eighty four (25,184,984) shares (the "Shares") of common stock, par value \$0.001 per share, of the Company at a price per share of \$0.5752 (the "Exercise Price"). This Option is not intended to qualify as an Incentive Stock Option for purposes of Section 422 of the Internal Revenue Code of 1986, as amended (the <u>Code</u>"). In the case of any stock split, stock dividend or like change in the Shares occurring after the date hereof, the number of Shares and the Exercise Price shall be adjusted as set forth in Section 4(b) of the Plan.
- (b) Subject to the terms of this Agreement, this Option shall vest and become exercisable in four equal installments on each of October 14, 2010, October 14, 2011, October 14, 2012 and October 14, 2013.
- (c) If the Executive's employment with the Company terminates for any reason, including as a result of a Scheduled Retirement (as defined in the Employment Agreement) this Option, to the extent not then vested, shall immediately terminate without consideration; provided that if the Executive's employment is terminated (i) due to death or Disability (as defined in the Employment Agreement) the portion of this Option that would have otherwise become vested within 12 months following the date of such termination of employment due to death or Disability shall immediately become vested and exercisable; and (ii) by the Company without Cause (as defined in the Employment Agreement), or by the Executive for Good Reason (as defined in the Employment Agreement), the unvested portion of this Option, to the extent not previously cancelled or forfeited, shall immediately become vested and exercisable.
  - 2. Term. This Option shall terminate on October 14, 2019 (the 'Option Expiration Date"); provided that if:

- (a) the Executive's employment with the Company is terminated due to the Executive's death or Disability, by the Company without Cause, by the Executive for Good Reason or by the Executive as a result of a Scheduled Retirement (as defined in the Employment Agreement), the Executive may exercise this Option in full until the first anniversary of such termination (at which time the Option shall be cancelled), but not later than the Option Expiration Date;
  - (b) the Executive's employment with the Company is terminated for Cause, the Option shall be cancelled upon the date of such termination; and
- (c) the Executive voluntarily terminates his employment with the Company without Good Reason, the Executive may exercise the vested portion of this Option until ninety days following the date of such termination (at which time the Option shall be cancelled), but not later than the Option Expiration Date.
- 3. Exercise. Subject to Sections 1 and 2 of this Agreement and the terms of the Plan, this Option may be exercised, in whole or in part, in accordance with Section 6 of the Plan
- 4. Non-transferable. This Option may not be transferred, assigned, pledged or hypothecated in any manner (whether by operation of law or otherwise) other than by will or by the applicable laws of descent and distribution, and shall not be subject to execution, attachment or similar process. Any attempt to transfer, assign, pledge, hypothecate or otherwise dispose of the Option or of any right or privilege conferred hereby shall be null and void.
- 5. Withholding. Prior to delivery of the Shares purchased upon exercise of this Option, the Company shall determine the amount of any United States federal, state and local income tax, if any, which is required to be withheld under applicable law and shall, as a condition of exercise of this Option and delivery of certificates representing the Shares purchased upon exercise of this Option, collect from the Executive the amount of any such tax to the extent not previously withheld. The Executive may satisfy his withholding obligations in the manner contemplated by Section 14(d) of the Plan.
- 6. Rights of the Executive. Neither this Option, the execution of this Agreement nor the exercise of any portion of this Option shall confer upon the Executive any right to, or guarantee of, continued employment by the Company, or in any way limit the right of the Company to terminate employment of the Executive at any time, subject to the terms of the Employment Agreement or any other written employment or similar agreement between the Company and the Executive.
- 7. <u>Professional Advice</u>. The acceptance and exercise of this Option may have consequences under federal and state tax and securities laws that may vary depending upon the individual circumstances of the Executive. Accordingly, the Executive acknowledges that the Executive has been advised to consult his personal legal and tax advisor in connection with this Agreement and this Option.
- 8. Agreement Subject to the Plan. The Option and this Agreement are subject to the terms and conditions set forth in the Plan, which terms and conditions are incorporated herein by reference. Capitalized terms used herein but not defined shall have the meaning set forth in the

Plan. A copy of the Plan previously has been delivered to the Executive. This Agreement, the Employment Agreement and the Plan constitute the entire understanding between the Company and the Executive with respect to this Option.

- 9. Governing Law. This Agreement shall be governed by, and construed in accordance with, the laws of the State of New York without regard to its conflict of laws principles, and shall bind and inure to the benefit of the heirs, executors, personal representatives, successors and assigns of the parties hereto.
- 10. Notices. All notices and other communications hereunder shall be in writing and shall be deemed given when delivered personally or when telecopied (with confirmation of transmission received by the sender), three business days after being sent by certified mail, postage prepaid, return receipt requested or one business day after being delivered to a nationally recognized overnight courier with next day delivery specified to the parties at the following addresses (or at such other address for a party as shall be specified by like notice): Company: Sirius XM Radio Inc., 1221 Avenue of the Americas, 36th Floor, New York, New York 10020, Attention: General Counsel; and Executive: Address on file at the office of the Company. Notices sent by email or other electronic means not specifically authorized by this Agreement shall not be effective for any purpose of this Agreement.
- 11. Binding Effect. This Agreement has been duly executed and delivered by the Company and constitutes the legal, valid and binding obligation of the Company enforceable against the Company in accordance with its terms.
- 12. Amendment. The rights of the Executive hereunder may not be impaired by any amendment, alteration, suspension, discontinuance or termination of the Plan or this Agreement without the Executive's consent.

 $IN\ WITNESS\ WHEREOF, the \ undersigned\ have\ executed\ this\ Agreement\ as\ of\ the\ date\ first\ above\ written.$ 

## SIRIUS XM RADIO INC.

By:

John H. Schultz Senior Vice President, Human Resources

James E. Meyer



## SiriusXM Reports Record 2010 Results

- Subscribers Grow to Record 20.2 Million
- Revenue of \$2.82 Billion, Up 14% Over 2009
- Adjusted EBITDA of \$626 Million, Up 35% Over 2009
- Free Cash Flow of \$210 Million, Up 14% Over 2009
- 2011 Guidance Expects Continued Growth

**NEW YORK** – **February 15, 2011** – Sirius XM Radio (NASDAQ: SIRI) today announced full year 2010 financial results, including revenue of \$2.82 billion, up 14% over 2009 revenue of \$2.47 billion, and adjusted EBITDA of \$626 million, up 35% from \$463 million in 2009.

"SiriusXM's results in 2010 were exceptional, surpassing our guidance and achieving record revenues, adjusted EBITDA and free cash flow. Our unparalleled content and the continuing improvements in the economy helped us attain a record-high subscriber base of 20.2 million. Our laser-like focus on profitable growth delivered a 35% increase in adjusted EBITDA to \$626 million, and produced free cash flow of more than \$200 million," noted Mel Karmazin, Chief Executive Officer, SiriusXM.

"Our renewed contracts with Howard Stern and the NFL, as well as investments in exciting new content, ensure that our subscribers will continue to enjoy the unparalleled entertainment that has made SiriusXM the largest subscription radio company in the world," said Karmazin. "With the outlook for improving U.S. auto sales, declining capital expenditures and the expanded functionality coming with the launch of SiriusXM 2.0, we look forward to another year of growth and strong financial performance."

This discussion of adjusted operating results, including adjusted EBITDA, excludes the effects of stock-based compensation and certain purchase price accounting adjustments. A reconciliation of these non-GAAP items to their nearest GAAP equivalent is contained in the financial supplements included with this release.

Net subscriber additions in 2010 were 1,418,206, compared to a net subscriber loss in 2009 of 231,098. Ending subscribers as of December 31, 2010 were 20,190,964, up 8% from the 18,772,758 subscribers reported as of December 31, 2009. Subscriber acquisition cost (SAC) per gross subscriber addition was \$59 in 2010, a 6%

improvement from the \$63 reported in 2009. Average self-pay monthly customer churn was 1.9% in 2010, as compared with 2.0% in 2009.

Free cash flow in 2010 was \$210 million, compared to \$185 million in 2009. GAAP net income (loss) attributable to common stockholders for 2010 and 2009 was \$43 million and (\$538) million, respectively, or \$0.01 and (\$0.15) per diluted share, respectively. Excluding debt extinguishment and restructuring charges, our 2010 net income (loss) attributable to common stockholders for 2010 and 2009, would have been \$227 million and (\$238) million, respectively.

"Our strong incremental margins, combined with revenue growth and tight expense control have produced solid operating leverage, improving adjusted EBITDA by over \$750 million from 2008 to 2010," said David Frear, SiriusXM's Executive Vice President and Chief Financial Officer. "We ended the year with \$587 million of cash after the early retirement of approximately \$38 million of our 3.25% Convertible Notes due 2011. Since the beginning of 2011, we have purchased another \$131 million of our debt in the market. With only \$104 million of debt maturing before 2013, declining capital expenditures and growing free cash flow, our financial strength and flexibility has never been better."

#### **FOURTH QUARTER 2010 RESULTS**

Fourth quarter 2010 revenue of \$736 million was up 9% from the \$676 million in the fourth quarter of 2009, while fourth quarter 2010 adjusted EBITDA was \$144 million, up 25% from the \$115 million in the fourth quarter of 2009.

Net subscriber additions in the fourth quarter of 2010 were 328,789, versus net subscriber additions of 257,028 in the fourth quarter of 2009. Subscriber acquisition cost (SAC) per gross subscriber addition was \$58 in the fourth quarter of 2010, a 9% improvement from the \$64 reported in the fourth quarter of 2009. Average self-pay monthly customer churn was 1.9% in the fourth quarter of 2010, as compared with 2.0% in the fourth quarter of 2009.

Free cash flow in the fourth quarter of 2010 was \$167 million, compared to \$150 million in the fourth quarter of 2009. GAAP net (loss) income attributable to common stockholders for the fourth quarter of 2010 and 2009 was (\$81) million and \$12 million, respectively, or (\$0.02) and \$0.00 per diluted share, respectively. Excluding debt extinguishment and restructuring charges, our net income attributable to common stockholders for fourth quarter 2010 and 2009, would have been \$64 million and \$18 million, respectively.

#### **2011 GUIDANCE**

In 2011, we expect full-year revenue of approximately \$3 billion. Our adjusted EBITDA is projected to approximate \$715 million.

"With continuing improvements in auto sales, and self-pay churn and conversion rates for 2011 similar to our strong performance in 2010, we expect to grow our net new subscribers by another 1.4 million in 2011, continuing our track record of solid subscriber growth. We also expect this year's free cash flow to approach \$300 million," said Karmazin.

#### Subscriber Data.

The following table contains actual subscriber data for the years ended December 31, 2010 and 2009, respectively:

	Unaudited	
	For the Years Ended D	ecember 31,
	2010	2009
Beginning subscribers	18,772,758	19,003,856
Gross subscriber additions	7,768,827	6,208,482
Deactivated subscribers	(6,350,621)	(6,439,580)
Net additions	1,418,206	(231,098)
Ending subscribers	20,190,964	18,772,758
Retail	6,947,830	7,725,750
OEM	13,104,972	10,930,952
Rental	138,162	116,056
Ending subscribers	20,190,964	18,772,758
Self-pay	16,686,799	15,703,932
Paid promotional	3,504,165	3,068,826
Ending subscribers	20,190,964	18,772,758
Retail	(777,920)	(1,179,452)
OEM	2,174,020	935,114
Rental	22,106	13,240
Net additions	1,418,206	(231,098)
0.10	000.057	154.055
Self-pay Paid promotional	982,867 435,339	154,275 (385,373)
Net additions	1,418,206	(231,098)
Daily weighted average number of subscribers	19,385,055	18,529,696

See accompanying footnotes.

Average self-pay monthly churn (1)

Conversion rate (2)

Subscribers. The improvement was due to the 25% increase in gross subscriber additions, primarily resulting from increases in U.S. light vehicle sales, new vehicle penetration and returning activations.

1.9%

46.2%

2.0%

45.4%

Average Self-pay Monthly Churn. The decrease was due to an improving economy, the success of retention and win-back programs and reductions in non-pay cancellation rates.

Conversion Rate. The increase was primarily due to marketing to promotional period subscribers and an improving economy.

Metrics.

The following table contains our key operating metrics based on our unaudited adjusted results of operations for the years ended December 31, 2010 and 2009, respectively:

	Unaudited	Adjusted	I
	 For the Years End	led Decen	nber 31,
(in thousands, except for per subscriber amounts)	2010		2009
ARPU (3)	\$ 11.73	\$	10.95
SAC, per gross subscriber addition (4)	\$ 59	\$	63
Customer service and billing expenses, per average subscriber (5)	\$ 1.03	\$	1.05
Free cash flow (6)	\$ 210,481	\$	185,319
Adjusted total revenue (8)	\$ 2,838,898	\$	2,526,703
Adjusted EBITDA (7)	\$ 626,288	\$	462,539

See accompanying footnotes.

ARPU increased in the year ended December 31, 2010 primarily due to the full year impact of the U.S. Music Royalty Fee, which was introduced in the third quarter of 2009, increased revenues from the sale of "Best of" programming, decreases in discounts on multi-subscription and internet packages, and increased net advertising revenue, partially offset by an increase in the number of subscribers on promotional plans.

SAC, Per Gross Subscriber Addition, decreased in the year ended December 31, 2010 primarily due to lower per radio subsidy rates for certain OEMs and growth in subscriber reactivations and royalties from radio manufacturers compared to the year ended December 31, 2009, partially offset by a 49% increase in OEM production with factory-installed satellite radios.

Customer Service and Billing Expenses, Per Average Subscriber, decreased in the year ended December 31, 2010 primarily due to lower call center expenses as a result of moving calls to lower cost locations, partially offset by higher call volume.

Free Cash Flow increased in the year ended December 31, 2010 principally as a result of improvements in net cash provided by operating activities, partially offset by increases in capital expenditures. Net cash provided by operating activities increased \$79 million to \$513 million for the year ended December 31, 2010 compared to the \$434 million provided by operating activities for the year ended December 31, 2009. Capital expenditures for property and equipment for the year ended December 31, 2010 increased \$63 million to \$312 million compared to \$249 million for the year ended

December 31, 2009. The increase in net cash provided by operating activities was primarily the result of growth in deferred revenue and changes in net assets. The increase in capital expenditures for the year ended December 31, 2010 was primarily the result of satellite construction and launch expenditures for our XM-5 and FM-6 satellites.

Adjusted Total Revenue. Set forth below are our adjusted total revenue for the years ended December 31, 2010 and 2009, respectively. Our adjusted total revenue includes the recognition of deferred subscriber revenues acquired in the merger between SIRIUS and XM (the "Merger") that are not recognized in our results under purchase price accounting and the elimination of the benefit in earnings from deferred revenue associated with our investment in XM Canada acquired in the Merger.

		Unaudited	Adjusted	
		For the Years End	led Decem	ber 31,
(in thousands)		2010		2009
Revenue:				
Subscriber revenue, including effects of rebates (GAAP)	\$	2,414,174	\$	2,287,503
Advertising revenue, net of agency fees (GAAP)		64,517		51,754
Equipment revenue (GAAP)		71,355		50,352
Other revenue (GAAP)		266,946		83,029
	-			
Total revenue (GAAP)		2,816,992		2,472,638
Purchase price accounting adjustments:				
Subscriber revenue, including effects of rebates		14,655		46,814
Other revenue		7,251		7,251
Adjusted total revenue	\$	2,838,898	\$	2,526,703

For the year ended December 31, 2010, the increase in subscriber revenue was driven by the increase in subscribers and an increase in the sale of "Best of" programming and the decreases in discounts on multi-subscription and internet packages, partially offset by an increase in the number of subscribers on promotional plans. The increase in advertising revenue was driven by more effective sales efforts and improvements in the national market for advertising. The increase in equipment revenue was driven by royalties from a greater number of OEM installations. The increase in other revenue was driven by the U.S. Music Royalty Fee, which was introduced in the third quarter of 2009.

Adjusted EBITDA. EBITDA is defined as net income (loss) before interest and investment income (loss); interest expense, net of amounts capitalized; income tax expense and depreciation and amortization. Adjusted EBITDA removes the impact of other income and expense, losses on extinguishment of debt as well as certain other charges, such as, goodwill impairment; restructuring, impairments and related costs; certain purchase price accounting adjustments and share-based payment expense.

Unaudited Adjusted

	For the Years I	nded Decer	mber 31,
(in thousands)	2010		2009
Total revenue	\$ 2,838,898	\$	2,526,703
Operating expenses:			
Revenue share and royalties	543,377		486,990
Programming and content	353,213		370,470
Customer service and billing	239,754		232,405
Satellite and transmission	78,720		82,170
Cost of equipment	35,281		40,188
Subscriber acquisition costs	492,480		401,670
Sales and marketing	220,014		232,199
Engineering, design and development	40,042		36,152
General and administrative	209,729		181,920
Total operating expenses	2,212,610		2,064,164
Adjusted EBITDA	\$ 626,288	\$	462,539

For the year ended December 31, 2010, the increase in Adjusted EBITDA was primarily due to an increase in revenue, partially offset by an increase in expenses included in adjusted EBITDA. The increase in expenses was primarily driven by higher subscriber acquisition costs related to the 25% increase in gross additions and higher revenue share and royalty expenses associated with growth in revenues subject to revenue sharing and royalty arrangements.

	Unaudited	
	For the Three Months Ende	ed December 31,
	2010	2009
pers	19,862,175	18,515,730
bscriber additions	2,075,418	1,882,950
	(1,746,629)	(1,625,922)
	328,789	257,028
	20,190,964	18,772,758
	6,947,830	7,725,750
	13,104,972	10,930,952
	138,162	116,056
	20,190,964	18,772,758
	16,686,799	15,703,932
	3,504,165	3,068,826
	20,190,964	18,772,758
	(140,732)	(200,154)
	474,509	442,422
	(4,988)	14,760
	328,789	257,028
	350,090	247 192
	350,980 (22,191)	247,182 9,846
	328,789	257,028
	19,990,447	18,576,151
	1.9%	2.0%
	45.1%	46.4%

Unaudited

See accompanying footnotes.

Subscribers. The improvement was due to the 10% increase in gross subscriber additions, primarily resulting from increases in U.S. light vehicle sales, new vehicle penetration and returning activations.

Average Self-pay Monthly Churn. The decrease was due to an improving economy, the success of retention and win-back programs and reductions in non-pay cancellation rates.

Conversion Rate. The decrease was primarily the result of the mix of vehicles transitioning to self-pay.

Metrics.

The following table contains our key operating metrics based on our unaudited adjusted results of operations for the three months ended December 31, 2010 and 2009, respectively:

		Unaudited	Adjusted	1
	For	r the Three Months	Ended D	ecember 31,
(in thousands, except for per subscriber amounts)		2010		2009
ARPU (9)	\$	11.80	\$	11.58
SAC, per gross subscriber addition (10)	\$	58	\$	64
Customer service and billing expenses, per average subscriber (11)	\$	1.11	\$	1.06
Free cash flow (12)	\$	167,355	\$	149,547
Adjusted total revenue (14)	\$	740,239	\$	683,779
Adjusted EBITDA (13)	\$	144,493	\$	115,339

See accompanying footnotes.

ARPU increased in the three months ended December 31, 2010 primarily due to increased revenue from the U.S. Music Royalty Fee, increased revenues from the sale of "Best of" programming, decreases in discounts on multi-subscription and internet packages, and increased net advertising revenue, partially offset by an increase in the number of subscribers on promotional plans.

SAC, Per Gross Subscriber Addition, decreased in the three months ended December 31, 2010 primarily due to lower per radio subsidy rates for certain OEMs and growth in subscriber reactivations and royalties from radio manufacturers compared to the three months ended December 31, 2009, partially offset by a 16% increase in OEM production with factory-installed satellite radios.

Customer Service and Billing Expenses, Per Average Subscriber, increased in the three months ended December 31, 2010 primarily due higher call volume, partially offset by lower call center expenses as a result of moving calls to lower cost locations.

Free Cash Flow increased in the three months ended December 31, 2010 principally as a result of improvements in net cash provided by operating activities, partially offset by increases in capital expenditures. Net cash provided by operating activities increased \$41 million to \$222 million for the three months ended December 31, 2010 compared to the \$181 million provided by operations for the three months ended December 31, 2009. Capital expenditures for property and equipment for the three months ended December 31, 2010 increased \$23 million to \$54 million compared to \$31 million for the three months ended December 31, 2009. The increase in net cash provided by operating activities was primarily the result of growth in deferred revenue and changes in net assets. The increase in capital expenditures for the three months

ended December 31, 2010 was primarily the result of satellite construction and launch expenditures for our XM-5 and FM-6 satellites.

Adjusted Total Revenue. Set forth below are our adjusted total revenue for the three months ended December 31, 2010 and 2009, respectively.

		Unaudited	Adjusted	
	For	the Three Months	Ended Dece	ember 31,
(in thousands)		2010		2009
Revenue:				
Subscriber revenue, including effects of rebates (GAAP)	\$	620,916	\$	588,048
Advertising revenue, net of agency fees (GAAP)		18,221		14,467
Equipment revenue (GAAP)		20,730		19,008
Other revenue (GAAP)		76,032		54,650
	-			
Total revenue (GAAP)		735,899		676,173
Purchase price accounting adjustments:		Í		Í
Subscriber revenue, including effects of rebates		2,527		5,793
Other revenue		1,813		1,813
Adjusted total revenue	\$	740,239	\$	683,779

For the three months ended December 31, 2010, the increase in subscriber revenue was driven by the increase in subscribers as well as an increase in the sale of "Best of" programming and the decreases in discounts on multi-subscription and internet packages, partially offset by an increase in the number of subscribers on promotional plans. The increase in advertising revenue was driven by more effective sales efforts and improvements in the national market for advertising. The increase in equipment revenue was driven by royalties from increased OEM installations. The increase in other revenue was driven by the increase in revenue from the U.S. Music Royalty Fee.

Unaudited Adjusted

Adjusted EBITDA.

	Unaud	ted Adjusted	l		
	For the Three Mon	Months Ended December 31,			
ousands)	2010		2009		
ıl revenue	\$ 740,239	\$	683,779		
rating expenses:					
venue share and royalties	143,539		124,527		
gramming and content	89,939		92,857		
mer service and billing	66,446		58,887		
transmission	20,075		25,094		
uipment	13,095		12,200		
acquisition costs	127,879		127,588		
d marketing	60,782		80,161		
ering, design and development	9,739		8,018		
ninistrative	64,252		39,108		
s	595,746		568,440		
	\$ 144,493	\$	115,339		

For the three months ended December 31, 2010, the increase in Adjusted EBITDA was primarily due to an increase in revenue, partially offset by an increase in expenses included in adjusted EBITDA. The increase in expenses was primarily driven by higher general and administrative costs and higher revenue share and royalty expenses associated with growth in revenues subject to revenue sharing and royalty arrangements.

## SIRIUS XM RADIO INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

		For the The Ended Dec			ıal	For the Two Ended Dec		
(in thousands, except per share data)	_	2010		2009		2010		2009
		Unaudited)		Unaudited)				
Revenue:		•						
Subscriber revenue, including effects of rebates	\$	620,916	\$	588,048	\$	2,414,174	\$	2,287,503
Advertising revenue, net of agency fees		18,221		14,467		64,517		51,754
Equipment revenue		20,730		19,008		71,355		50,352
Other revenue		76,032		54,650		266,946		83,029
Total revenue		735,899		676,173		2,816,992		2,472,638
Operating expenses:		ĺ		,				, ,
Cost of services:								
Revenue share and royalties		114,843		100,355		435,410		397,210
Programming and content		77,318		77,297		305,914		308,121
Customer service and billing		66,441		58,887		241,680		234,456
Satellite and transmission		20,002		24,597		80,947		84,033
Cost of equipment		13,095		12,200		35,281		40,188
Subscriber acquisition costs		107,295		109,733		413,041		340,506
Sales and marketing		58,640		76,308		215,454		228,956
Engineering, design and development		10,181		8,056		45,390		41,031
General and administrative		70,036		44,601		240,970		227,554
Depreciation and amortization		66,747		77,826		273,691		309,450
Restructuring, impairments and related costs		59,730		2,640		63,800		32,807
	_				_		_	
Total operating expenses		664,328		592,500		2,351,578		2,244,312
Income from operations		71,571		83,673		465,414		228,326
Other income (expense):								
Interest expense, net of amounts capitalized		(72,414)		(68,745)		(295,643)		(315,668)
Loss on extinguishment of debt and credit facilities, net		(85,426)		(3,879)		(120,120)		(267,646)
Interest and investment income (loss)		1,822		2,517		(5,375)		5,576
Other income		1,563		851		3,399		3,355
Total other expense		(154,455)		(69,256)		(417,739)		(574,383)
		(						
(Loss) income before income taxes		(82,884)		14,417		47,675		(346,057)
Income tax benefit (expense)		1,440		(2,637)		(4,620)		(5,981)
Net (loss) income		(81,444)		11,780		43,055		(352,038)
Preferred stock beneficial conversion feature		· –		_		_		(186,188)
Net (loss) income attributable to common stockholders	\$	(81,444)	\$	11,780	\$	43,055	\$	(538,226)
Not (loss) in some non common shorts	_							
Net (loss) income per common share: Basic	\$	(0.02)	\$	0.00	\$	0.01	\$	(0.15)
Dasic	\$	(0.02)	Þ	0.00	\$	0.01	э	(0.13)
Diluted	\$	(0.02)	\$	0.00	\$	0.01	\$	(0.15)
William I was I	_							
Weighted average common shares outstanding:		0.505.500		2 ( 12 :==		2 (02 250		0.505.05:
Basic		3,725,500		3,642,475		3,693,259		3,585,864
Diluted		3,725,500		6,264,259		6,391,071		3,585,864
		•	_	-	_	-	_	-

## SIRIUS XM RADIO INC. AND SUBSIDIARIES

### **CONSOLIDATED BALANCE SHEETS**

		As of Dec	ember .	1,	
		2010		2009	
in thousands, except share and per share data)		_			
ASSETS					
Current assets:  Cash and cash equivalents	\$	<b>5</b> 96 601	\$	383,489	
Accounts receivable, net	\$	586,691 121,658	Ф	113,580	
Receivables from distributors		67,576		48,738	
Inventory, net		21,918		16,193	
Prepaid expenses		134,994		100,273	
Related party current assets		6,719		106,247	
Deferred tax asset		44,787		72,640	
Other current assets		7,432		18,620	
outer current assets		7,132		10,020	
Total current assets		991,775		859,780	
Property and equipment, net		1,761,274		1,711,003	
Long-term restricted investments		3,396		3,400	
Deferred financing fees, net		54,135		66,407	
Intangible assets, net		2,629,200		2,695,115	
Goodwill		1,834,856		1,834,856	
Related party long-term assets		30,162		111,767	
Other long-term assets		78,288		39,878	
Total assets	<u> </u>	7,383,086	\$	7,322,206	
Total assets	<b></b>	7,363,060	Ψ	7,322,200	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	593,174	\$	543,686	
Accrued interest		72,453		74,566	
Current portion of deferred revenue		1,201,346		1,083,430	
Current portion of deferred credit on executory contracts		271,076		252,831	
Current maturities of long-term debt		195,815		13,882	
Related party current liabilities		15,845		108,246	
Total current liabilities		2,349,709		2,076,641	
Deferred revenue		273,973		255,149	
Deferred revenue  Deferred credit on executory contracts		508,012		784,078	
Long-term debt		2,695,856		2,799,702	
Long-term related party debt		325,907		263,579	
Deferred tax liability		914,637		940,182	
Related party long-term liabilities				46,301	
		24,517			
Other long-term liabilities		82,839		61,052	
Total liabilities		7,175,450		7,226,684	
Commitments and contingencies					
Stockholders' equity:					
Preferred stock, par value \$0.001; 50,000,000 authorized at December 31, 2010 and 2009:					
Series A convertible preferred stock (liquidation preference of \$0 at December 31, 2010 and \$51,370 at December 31, 2010 at Decem					
no shares issued and outstanding at December 31, 2010 and 24,808,959 shares issued and outstanding at Decemb	per 31,				
2009		_		25	
Convertible perpetual preferred stock, series B (liquidation preference of \$13 at December 31, 2010 and 2009); 12, shares issued and outstanding at December 31, 2010 and 2009	500,000	13		12	
· · · · · · · · · · · · · · · · · · ·	. a atir rale	13		13	
Convertible preferred stock, series C junior; no shares issued and outstanding at December 31, 2010 and 2009, resp.		<del>_</del>			
Common stock, par value \$0.001; 9,000,000,000 shares authorized at December 31, 2010 and 2009; 3,933,195,112 at	na	2.022		2 002	
3,882,659,087 shares issued and outstanding at December 31, 2010 and 2009, respectively		3,933		3,882	
Accumulated other comprehensive loss, net of tax		(5,861)		(6,581)	
Additional paid-in capital Accumulated deficit		10,420,604 (10,211,053)		10,352,291 (10,254,108)	
Accumulated deficit		(10,211,033)		(10,234,100	
Total stockholders' equity		207,636		95,522	
Total liabilities and stockholders' equity	\$	7,383,086	\$	7,322,206	
· · · · · · · · · · · · · · · · · · ·	Ψ	. ,- 55,000	~	. ,- 22,230	

## SIRIUS XM RADIO INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended	December 31,
(in thousands)	2010	2009
Cash flows from operating activities:		
Net income (loss)	\$ 43,055	\$ (352,038)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	273,691	309,450
Non-cash interest expense, net of amortization of premium	42,841	43,066
Provision for doubtful accounts	32,379	30,602
Restructuring, impairments and related costs	66,731	26,964
Amortization of deferred income related to equity method investment	(2,776)	(2,776)
Loss on extinguishment of debt and credit facilities, net	120,120	267,646
Loss on investments, net	11,722	13,664
Loss on disposal of assets	1,017	_
Share-based payment expense	60,437	73,981
Deferred income taxes	2,308	5,981
Other non-cash purchase price adjustments	(250,727)	(202,054)
Changes in operating assets and liabilities:		
Accounts receivable	(39,236)	(42,158)
Receivables from distributors	(11,023)	(2,788)
Inventory	(5,725)	8,269
Related party assets	(9,803)	15,305
Prepaid expenses and other current assets	75,374	10,027
Other long-term assets	17,671	86,674
Accounts payable and accrued expenses	5,420	(46,645)
Accrued interest	(884)	2,429
Deferred revenue	133,444	93,578
Related party liabilities	(53,413)	50,172
Other long-term liabilities	272	44,481
Net cash provided by operating activities	512,895	433,830
Cash flows from investing activities:		
Additions to property and equipment	(311,868)	(248,511)
Sale of restricted and other investments	9,454	
Net cash used in investing activities	(302,414)	(248,511)
Cash flows from financing activities:		
Proceeds from exercise of warrants and stock options	10,839	_
Preferred stock issuance, net of costs	_	(3,712)
Long-term borrowings, net of costs	1,274,707	582,612
Related party long-term borrowings, net of costs	196,118	362,593
Payment of premiums on redemption of debt	(84,326)	(17,075)
Repayment of long-term borrowings	(1,262,396)	(755,447)
Repayment of related party long-term borrowings	(142,221)	(351,247)
Net cash used in financing activities	(7,279)	(182,276)
Net increase in cash and cash equivalents	203,202	3,043
Cash and cash equivalents at beginning of period	383,489	380,446
Cash and cash equivalents at end of period	\$ 586,691	\$ 383,489

#### **Footnotes**

Average self-pay monthly churn; conversion rate; ARPU; SAC, per gross subscriber addition; customer service and billing expenses, per average subscriber; adjusted revenue; adjusted EBITDA and free cash flow are not measures of financial performance under GAAP. We believe these operational and Non-GAAP financial performance measures provide meaningful supplemental information regarding our operating performance and are used by us for budgetary and planning purposes; when publicly providing our business outlook; as a means to evaluate period-to-period comparisons; and to compare our performance to that of our competitors. We believe that investors also use our current and projected metrics to monitor the performance of our business and to make investment decisions.

These operational and Non-GAAP financial performance measures are used in addition to and in conjunction with results presented in accordance with GAAP. These Non-GAAP financial performance measures may be susceptible to varying calculations; may not be comparable to other similarly titled measures of other companies; and should not be considered in isolation, as a substitute for, or superior to measures of financial performance prepared in accordance with GAAP.

- (1) Average self-pay monthly churn represents the monthly average of self-pay deactivations for the quarter divided by the average number of self-pay subscribers for the quarter. Average self-pay churn for the year is the average of the quarterly average self-pay churn.
- (2) We measure the percentage of owners and lessees of new vehicles that receive our service and convert to become self-paying subscribers after the initial promotion period. We refer to this as the "conversion rate." At the time satellite radio enabled vehicles are sold or leased, the owners or lessees generally receive trial subscriptions ranging from three to twelve months. Promotional periods generally include the period of trial service plus 30 days to handle the receipt and processing of payments. We measure conversion rate three months after the period in which the trial service ends.
- (3) ARPU is derived from total earned subscriber revenue, net advertising revenue and other subscription-related revenue, net of purchase price accounting adjustments, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. Other subscription-related revenue includes the U.S. Music Royalty Fee, which was initially charged to subscribers in the third quarter of 2009. Purchase price accounting adjustments include the recognition of deferred subscriber revenues not recognized in purchase price accounting associated with the Merger. ARPU is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

	Unaudited			
	For the Years Ended December 3			
	2010		2009	
Subscriber revenue (GAAP)	\$ 2,414,174	\$	2,287,503	
Net advertising revenue (GAAP)	64,517		51,754	
Other subscription-related revenue (GAAP)	234,148		48,679	
Purchase price accounting adjustments	 14,655		46,814	
	\$ 2,727,494	\$	2,434,750	
		_		
Daily weighted average number of subscribers	19,385,055		18,529,696	

11.73

Unaudited

10.95

(4) Subscriber acquisition cost, per gross subscriber addition (or SAC, per gross subscriber addition) is derived from subscriber acquisition costs and margins from the direct sale of radios and accessories, excluding share-based payment expense and purchase price accounting adjustments, divided by the number of gross subscriber additions for the period. Purchase price accounting adjustments associated with the Merger include the elimination of the benefit of amortization of deferred credits on executory contracts recognized at the Merger date attributable to an OEM. SAC, per gross subscriber addition, is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

ARPU

		Chiu	uiteu	
		For the Years End	ember 31,	
		2010		2009
(GAAP)	\$	413,041	\$	340,506
from direct sales of radios and accessories (GAAP)		(36,074)		(10,164)
adjustments		79,439		61,164
	\$	456,406	\$	391,506
		7,768,827		6,208,482
	_			
on	\$	59	\$	63

(5) Customer service and billing expenses, per average subscriber, is derived from total customer service and billing expenses, excluding share-based payment expense and purchase price accounting adjustments associated with the Merger, divided by the number of months in the period, divided by the daily weighted average number of subscribers for the period. We believe the exclusion of share-based payment expense in our calculation of customer service and billing expenses, per average subscriber, is useful given the significant variation in expense that can result from changes in the fair market value of our common stock, the effect of which is unrelated to the operational conditions that give rise to variations in the components of our customer service and billing expenses. Purchase price accounting adjustments associated with the Merger include the elimination of the benefit associated with incremental share-based payment arrangements recognized at the Merger date. Customer service and billing

expenses, per average subscriber, is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

(6)

Free cash flow

		To the Tears Ended December 51,			
		2010		2009	
Customer service and billing expenses (GAAP) Less: share-based payment expense, net of purchase price accounting adjustments (GAAP) Add: purchase price accounting adjustments	\$	241,680 (2,207) 281	\$	234,456 (2,504) 453	
	\$	239,754	\$	232,405	
Daily weighted average number of subscribers		19,385,055		18,529,696	
Customer service and billing expenses, per average subscriber	\$	1.03	\$	1.05	
Free cash flow is calculated as follows (in thousands):					
		Unau	dited		
		For the Years End	led Dece	mber 31,	
	_	2010		2009	
Net cash provided by operating activities Additions to property and equipment	\$	512,895 (311,868)	\$	433,830 (248,511)	
Restricted and other investment activity	_	9,454			

Unaudited

For the Years Ended December 31,

210,481

185,319

EBITDA is defined as net income (loss) before interest and investment income (loss); interest expense, net of amounts capitalized; taxes expense and depreciation and amortization. We adjust EBITDA to remove the impact of other income and expense, loss on extinguishment of debt as well as certain other charges discussed below. This measure is one of the primary Non-GAAP financial measures on which we (i) evaluate the performance of our businesses, (ii) base our internal budgets and (iii) compensate management. Adjusted EBITDA is a Non-GAAP financial performance measure that excludes (if applicable): (i) certain adjustments as a result of the purchase price accounting for the Merger, (ii) goodwill impairment, (iii) restructuring, impairments, and related costs, (iv) depreciation and amortization and (v) share-based payment expense. The purchase price accounting adjustments include: (i) the elimination of deferred revenue associated with the investment in XM Canada, (ii) recognition of deferred subscriber revenues not recognized in purchase price accounting, and (iii) elimination of the benefit of deferred credits on executory contracts, which are primarily attributable to third party arrangements with an OEM and programming providers. We believe adjusted EBITDA is a useful measure of the underlying trend of our operating performance, which provides useful information about our business apart from the costs associated with our physical plant, capital structure and purchase price accounting. We believe investors find this Non-GAAP financial measure useful when analyzing our results and comparing our operating

performance to the performance of other communications, entertainment and media companies. We believe investors use current and projected adjusted EBITDA to estimate our current and prospective enterprise value and to make investment decisions. Because we fund and build-out our satellite radio system through the periodic raising and expenditure of large amounts of capital, our results of operations reflect significant charges for depreciation expense. The exclusion of depreciation and amortization expense is useful given significant variation in depreciation and amortization expense that can result from the potential variations in estimated useful lives, all of which can vary widely across different industries or among companies within the same industry. We believe the exclusion of restructuring, impairments and related costs is useful given the nature of these expenses. We also believe the exclusion of share-based payment expense is useful given the significant variation in expense that can result from changes in the fair market value of our common stock.

Adjusted EBITDA has certain limitations in that it does not take into account the impact to our statement of operations of certain expenses, including share-based payment expense and certain purchase price accounting for the Merger. We endeavor to compensate for the limitations of the Non-GAAP measure presented by also providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the Non-GAAP measure. Investors that wish to compare and evaluate our operating results after giving effect for these costs, should refer to net income (loss) as disclosed in our consolidated statements of operations. Since adjusted EBITDA is a Non-GAAP financial performance measure, our calculation of adjusted EBITDA may be susceptible to varying calculations; may not be comparable to other similarly titled measures of other companies; and should not be considered in isolation, as a substitute for, or superior to measures of financial performance prepared in accordance with GAAP. The reconciliation of net income (loss) to the adjusted EBITDA is calculated as follows (in thousands):

		Unaud								
		For the Years Ended December 31,								
	:	2010		2010		2010		2010		2009
Net income (loss) (GAAP):	\$	43,055	\$	(352,038)						
Add back items excluded from Adjusted EBITDA:										
Purchase price accounting adjustments:										
Revenues		21,906		54,065						
Operating expenses		(261,832)		(240,891)						
Share-based payment expense, net of purchase price accounting adjustments (GAAP)		63,309		78,782						
Depreciation and amortization (GAAP)		273,691		309,450						
Restructuring, impairments and related costs (GAAP)		63,800		32,807						
Interest expense, net of amounts capitalized (GAAP)		295,643		315,668						
Loss on extinguishment of debt and credit facilities, net (GAAP)		120,120		267,646						
Interest and investment loss (income) (GAAP)		5,375		(5,576)						
Other (income) (GAAP)		(3,399)		(3,355)						
Income tax expense (GAAP)		4,620		5,981						
Adjusted EBITDA	\$	626,288	\$	462,539						

Unaudited For the Year Ended December 31, 2010

(in thousands)	Acco		Purchase Price Allocation of Accounting Share-based Adjustments Payment Expense		Share-based		Adjusted	
Revenue:								
Subscriber revenue, including effects of rebates	\$	2,414,174	\$	14,655	\$	_	\$	2,428,829
Advertising revenue, net of agency fees		64,517		_		_		64,517
Equipment revenue		71,355		_		_		71,355
Other revenue		266,946		7,251		_		274,197
Total revenue	\$	2,816,992	\$	21,906	\$	_	\$	2,838,898
Operating expenses								
Cost of services:								
Revenue share and royalties		435,410		107,967		_		543,377
Programming and content		305,914		57,566		(10,267)		353,213
Customer service and billing		241,680		281		(2,207)		239,754
Satellite and transmission		80,947		1,170		(3,397)		78,720
Cost of equipment		35,281		_		_		35,281
Subscriber acquisition costs		413,041		79,439		_		492,480
Sales and marketing		215,454		13,983		(9,423)		220,014
Engineering, design and development		45,390		520		(5,868)		40,042
General and administrative		240,970		906		(32,147)		209,729
Depreciation and amortization (a)		273,691		_		_		273,691
Restructuring, impairments and related costs		63,800		_		_		63,800
Share-based payment expense (b)						63,309	_	63,309
Total operating expenses	\$	2,351,578	\$	261,832	\$	_	\$	2,613,410

<sup>(</sup>a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the Merger. The increased depreciation and amortization for the year ended December 31, 2010 was \$68,000.

<sup>(</sup>b) Amounts related to share-based payment expense included in operating expenses were as follows:

Programming and content	\$ 9,817	\$ 450	\$ _	\$ 10,267
Customer service and billing	1,926	281	_	2,207
Satellite and transmission	3,109	288	_	3,397
Sales and marketing	8,996	427	_	9,423
Engineering, design and development	5,348	520	_	5,868
General and administrative	31,241	906	_	32,147
Total share-based payment expense	\$ 60,437	\$ 2,872	\$ _	\$ 63,309

(in thousands)	A	As Reported	 Purchase Price Accounting Adjustments	SI	llocation of nare-based nent Expense		Adjusted
Revenue:							
Subscriber revenue, including effects of rebates	\$	2,287,503	\$ 46,814	\$	_	\$	2,334,317
Advertising revenue, net of agency fees		51,754	_		_		51,754
Equipment revenue		50,352	_		_		50,352
Other revenue		83,029	7,251		_		90,280
	_		 			_	
Total revenue	\$	2,472,638	\$ 54,065	\$	_	\$	2,526,703
	_					_	
Operating expenses							
Cost of services:							
Revenue share and royalties		397,210	89,780		_		486,990
Programming and content		308,121	72,069		(9,720)		370,470
Customer service and billing		234,456	453		(2,504)		232,405
Satellite and transmission		84,033	1,339		(3,202)		82,170
Cost of equipment		40,188	_		` _ ´		40,188
Subscriber acquisition costs		340,506	61,164		_		401,670
Sales and marketing		228,956	13,507		(10,264)		232,199
Engineering, design and development		41,031	977		(5,856)		36,152
General and administrative		227,554	1,602		(47,236)		181,920
Depreciation and amortization (a)		309,450	_		_		309,450
Restructuring, impairments and related costs		32,807	_		_		32,807
Share-based payment expense (b)			 		78,782		78,782
Total operating expenses	\$	2,244,312	\$ 240,891	\$	_	\$	2,485,203

<sup>(</sup>a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the Merger. The increased depreciation and amortization for the year ended December 31, 2009 was \$106,000.

<sup>(</sup>b) Amounts related to share-based payment expense included in operating expenses were as follows:

Programming and content	\$ 9,064	\$ 656	\$ _	\$ 9,720
Customer service and billing	2,051	453	_	2,504
Satellite and transmission	2,745	457	_	3,202
Sales and marketing	9,608	656	_	10,264
Engineering, design and development	4,879	977	_	5,856
General and administrative	45,634	1,602	_	47,236
	 <u> </u>	 	 	
Total share-based payment expense	\$ 73,981	\$ 4,801	\$ _	\$ 78,782
1 7 1	 			

## (9) ARPU is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

		Unaudited					
	For	For the Three Months Ended December 31,					
		2010					
Subscriber revenue (GAAP)	\$	620,916	\$	588,048			
Net advertising revenue (GAAP)		18,221		14,467			
Other subscription-related revenue (GAAP)		65,953		36,828			
Purchase price accounting adjustments		2,527		5,793			
	\$	707,617	\$	645,136			
Daily weighted average number of subscribers		19,990,447		18,576,151			
ARPU	\$	11.80	\$	11.58			
	<u> </u>						

(10) SAC, per gross subscriber addition, is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

 Ina	าเส	ш	en

	Fo	or the Three Months	Ended D	ecember 31,
		2010		2009
Subscriber acquisition costs (GAAP)	\$	107,295	\$	109,733
Less: margin from direct sales of radios and accessories (GAAP)		(7,635)		(6,808)
Add: purchase price accounting adjustments		20,584		17,855
	\$	120,244	\$	120,780
Gross subscriber additions	<u></u>	2,075,418		1,882,950
SAC, per gross subscriber addition	\$	58	\$	64

# (11) Customer service and billing expenses, per average subscriber, is calculated as follows (in thousands, except for subscriber and per subscriber amounts):

		Unaudited				
	For the Three Months Ended December 31,					
		2010		2009		
Customer service and billing expenses (GAAP)	\$	66,441	\$	58,887		
Less: share-based payment expense, net of purchase price accounting adjustments (GAAP)		(50)		(94)		
Add: purchase price accounting adjustments		55		94		
	\$	66,446	\$	58,887		
Daily weighted average number of subscribers		19,990,447		18,576,151		
Customer service and billing expenses, per average subscriber	\$	1.11	\$	1.06		

## (12) Free cash flow is calculated as follows (in thousands):

Net cash provided by operating activities Additions to property and equipment  2010  \$ 221,849 \$ 180 (54,494) (31)			Unaudited				
Net cash provided by operating activities Additions to property and equipment  \$ 221,849 \$ 180 (54,494) (31)			For the Three Months Ended December 31,				
Additions to property and equipment (54,494) (31		_	2010	2009			
		\$	,		180,723		
Free cash flow \$ 167.355 \$ 149	Additions to property and equipment	<del>-</del>	(54,494		(31,176)		
1 1911	Free cash flow	\$	167,355	\$	149,547		

## (13) The reconciliation of net income (loss) to the adjusted EBITDA is calculated as follows (in thousands):

	For	For the Three Months Ended December 31,			
		2010		2009	
Net (loss) income (GAAP):	\$	(81,444)	\$	11,780	
Add back items excluded from Adjusted EBITDA:					
Purchase price accounting adjustments:					
Revenues		4,340		7,606	
Operating expenses		(67,928)		(63,886)	
Share-based payment expense, net of purchase price accounting adjustments (GAAP)		10,033		7,480	
Depreciation and amortization (GAAP)		66,747		77,826	
Restructuring, impairments and related costs (GAAP)		59,730		2,640	
Interest expense, net of amounts capitalized (GAAP)		72,414		68,745	
Loss on extinguishment of debt and credit facilities, net (GAAP)		85,426		3,879	
Interest and investment (income) (GAAP)		(1,822)		(2,517)	
Other (income) (GAAP)		(1,563)		(851)	
Income tax (benefit) expense (GAAP)		(1,440)		2,637	
Adjusted EBITDA	\$	144,493	\$	115,339	

## (14) The following tables reconcile our actual revenues and operating expenses to our adjusted revenues and operating expenses:

Unaudited Fo	r the Three Mo	nths Ended Dece	ember 31, 2010

Unaudited

(in thousands)		As Reported		Purchase Price Accounting Adjustments		Allocation of Share-based Payment Expense		Adjusted	
Revenue:									
Subscriber revenue, including effects of rebates	\$	620,916	\$	2,527	\$	_	\$	623,443	
Advertising revenue, net of agency fees		18,221		_		_		18,221	
Equipment revenue		20,730		_		_		20,730	
Other revenue		76,032		1,813		_		77,845	
Total revenue	\$	735,899	\$	4,340	\$	_	\$	740,239	
Operating expenses									
Cost of services:									
Revenue share and royalties		114,843		28,696		_		143,539	
Programming and content		77,318		14,762		(2,141)		89,939	
Customer service and billing		66,441		55		(50)		66,446	
Satellite and transmission		20,002		273		(200)		20,075	
Cost of equipment		13,095		_		` — `		13,095	
Subscriber acquisition costs		107,295		20,584		_		127,879	
Sales and marketing		58,640		3,290		(1,148)		60,782	
Engineering, design and development		10,181		93		(535)		9,739	
General and administrative		70,036		175		(5,959)		64,252	
Depreciation and amortization (a)		66,747		_				66,747	
Restructuring, impairments and related costs		59,730		_		_		59,730	
Share-based payment expense (b)		_		_		10,033		10,033	
Total operating expenses	\$	664,328	\$	67,928	\$	_	\$	732,256	

<sup>(</sup>a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the Merger. The increased depreciation and amortization for the three months ended December 31, 2010 was \$16,000.

 $<sup>(</sup>b) \ Amounts \ related \ to \ share-based \ payment \ expense \ included \ in \ operating \ expenses \ were \ as \ follows:$ 

Programming and content	\$	2,059	\$	82	\$	_ 9	\$ 2,141
Customer service and billing	*	(5)	-	55	•	_ `	50
Satellite and transmission		148		52		_	200
Sales and marketing		1,066		82		_	1,148
Engineering, design and development		442		93		_	535
General and administrative		5,784		175		_	5,959
Total share-based payment expense	\$	9,494	\$	539	\$	_ 5	\$ 10,033

(in thousands)	As	Reported	_	urchase Price Accounting Adjustments	Sh	ocation of are-based eent Expense	Adjusted
Revenue:							
Subscriber revenue, including effects of rebates	\$	588,048	\$	5,793	\$	_	\$ 593,841
Advertising revenue, net of agency fees		14,467		_		_	14,467
Equipment revenue		19,008		_		_	19,008
Other revenue		54,650		1,813		_	56,463
Total revenue	\$	676,173	\$	7,606	\$	_	\$ 683,779
Operating expenses							
Cost of services:							
Revenue share and royalties		100,355		24,172		_	124,527
Programming and content		77,297		17,361		(1,801)	92,857
Customer service and billing		58,887		94		(94)	58,887
Satellite and transmission		24,597		327		170	25,094
Cost of equipment		12,200		_		_	12,200
Subscriber acquisition costs		109,733		17,855		_	127,588
Sales and marketing		76,308		3,522		331	80,161
Engineering, design and development		8,056		205		(243)	8,018
General and administrative		44,601		350		(5,843)	39,108
Depreciation and amortization (a)		77,826		_		_	77,826
Restructuring, impairments and related costs		2,640		_		_	2,640
Share-based payment expense (b)						7,480	7,480
Total operating expenses	\$	592,500	\$	63,886	\$	_	\$ 656,386

(a) Purchase price accounting adjustments included above exclude the incremental depreciation and amortization associated with the \$785,000 stepped up basis in property, equipment and intangible assets as a result of the Merger. The increased depreciation and amortization for the three months ended December 31, 2009 was \$20,000.

(b) Amounts related to share-based payment expense included in operating expenses were as follows:

Programming and content	\$	1,646 \$	155 \$	— \$	1,801
Customer service and billing		_	94	_	94
Satellite and transmission		(276)	106	_	(170)
Sales and marketing		(474)	143	_	(331)
Engineering, design and development		38	205	_	243
General and administrative		5,493	350	_	5,843
	-				
Total share-based payment expense	\$	6,427 \$	1,053 \$	— \$	7,480

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## About Sirius XM Radio

Sirius XM Radio is America's satellite radio company. SiriusXM broadcasts more than 135 channels of commercial-free music, and premier sports, news, talk, entertainment, traffic, weather, and data services to more than 20 million subscribers in cars, trucks, boats and aircraft, and through a wide range of mobile devices.

SiriusXM offers an array of content from some of the biggest names in entertainment, as well as from professional sports leagues, major colleges, and national news and talk providers. SiriusXM programming is also available at siriusxm.com, and on Apple iPhone and iPod touch, BlackBerry and Android-powered mobile devices using the SiriusXM Premium Online App.

SiriusXM has arrangements with every major automaker and its radio products are available at shop.siriusxm.com as well as retail locations nationwide.

This communication contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, but are not limited to, statements about future financial and operating results, our

plans, objectives, expectations and intentions with respect to future operations, products and services; and other statements identified by words such as "will likely result," "are expected to," "will continue," "is anticipated," "estimated," "intend," "plan," "projection," "outlook" or words of similar meaning. Such forward-looking statements are based upon the current beliefs and expectations of our management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond our control. Actual results may differ materially from the results anticipated in these forward-looking statements.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statement: our dependence upon automakers and other third parties, our substantial indebtedness; the useful life of our satellites; and our competitive position versus other forms of audio and video entertainment. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found in our Annual Report on Form 10-K for the year ended December 31, 2009 and our Quarterly Report on Form 10-Q for the period ending September 30, 2010, which are filed with the Securities and Exchange Commission (the "SEC") and available at the SEC's Internet site (<a href="https://www.sec.gov">https://www.sec.gov</a>). The information set forth herein speaks only as of the date hereof, and we disclaim any intention or obligation to update any forward looking statements as a result of developments occurring after the date of this communication.



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